DUNA HOUSE HOLDING NYRT.

STANDALONE FINANCIAL STATEMENTS

IN ACCORDANCE WITH THE INTERNATIONAL FINANCIAL REPORTING STANDARDS 31 December 2022

# **Table of Contents**

1.	General	9
1.1	Introduction to the company	9
1.2	Basis of the financial statements	10
2.	Accounting policy	12
2.1	Main components of the accounting policy	12
2.1.1	Reporting currency and FX balances	. 12
2.1.2	Distinction between short and long-term	. 12
2.1.3	Sales revenue	.13
2.1.4	Investments in subsidiaries	.13
2.1.5	Real estate, machines, equipment	. 14
2.1.6	Impairment loss	.14
2.1.7	Intangible assets	. 15
2.1.8	Inventories	. 15
2.1.9	Receivables	. 15
2.1.11	Financial instruments	.16
2.1.12	Provisions	. 18
2.1.13	Income taxes	. 18
2.1.14	Leasing	. 19
2.1.15	Earning per share (EPS)	.20
2.1.16	Off-balance sheet items	
2.1.17	Treasury shares repurchased	.21
2.1.18	Dividends	
2.1.19	Profit/Loss on financial transactions	
2.1.20	State aid	
2.1.21	Distribution of shares, option schemes	
2.1.22	Cash and cash equivalents	
2.1.23	Restricted cash	
2.1.24	Events subsequent to the accounting reference date	
2.2	Changes in the Accounting Policy	
2.2.1	The new standards entering into effect on 1 January 2022 and applied by the Company:	
2.2.2	Standards issued but not yet in force and not subject to early application	
2.3	Uncertainties	
2.3.1	Impairment of the participations held in the subsidiaries	.25
2.3.2	Impairment recognised on uncollectible and doubtful receivables	
2.3.3	Depreciation	
2.3.4	Deferred purchase price liabilities	
2.4	Subsidiaries, joint undertakings and associated undertakings of the Company	
2.4.1	Introduction to the subsidiaries, joint undertakings and associated undertakings of t	
	Company	
3.	Property, machinery and equipment	
4.	Intangible assets	
5.	Leases	
6.	Investments in subsidiaries	
7.	Deferred tax receivables	
8.	Amounts owed by related undertakings	
9.	Other receivables	
10.	Instruments classified as held for sale and liabilities directly linked to them	
11.	Cash and cash equivalents	
12.	Registered capital and profit reserve	
13.	Treasury shares	
14.	Other long-term liabilities	
		-

### DUNA HOUSE HOLDING NYRT. 31 December 2022 STANDALONE FINANCIAL STATEMENTS

15.	Bonds payable	46
16.	Accounts payable	48
17.	Liabilities to related undertakings	48
18.	Other liabilities	49
19.	Sales revenue	50
20.	Other operating income	50
21.	Consumables and raw materials	50
22.	Goods and services sold	50
23.	Contracted services	51
24.	Personnel costs	52
25.	Other operating charges	52
26.	Revenues of financial transactions	52
27.	Expenses of financial transactions	53
28.	Income tax expenses	53
29.	Capital management	54
30.	Risk management	54
31.	Financial instruments	60
32.	Remuneration of the Board of Directors and Supervisory Board	61
33.	Events after the balance sheet date	63
34.	Other publication obligations required by the Accounting Act	64
35.	Liability declaration and approval of the financial statements for disclosure	66

### Statement of financial position

data provided in thousands HUF, unless indicated otherwise

	Notes	<u>31.12.2022</u>	<u>31.12.2021</u>
ASSETS			
Long-term assets			
Intangible assets	4	711	749
Right-of-use	5	244	1 220
Land and buildings	3	196	223
Machinery and equipment	3	134 234	2 578
Investments in subsidiaries	6	8 581 605	1 865 000
Deferred tax assets	7	0	144
Total long-term assets		8 716 990	1 869 914
Current assets			
Inventories		2 121	2 155
Trade receivables		285	285
Amounts owed by related undertakings	8	3 531 819	6 367 633
Other receivables	9	633 617	3 951
Actual income tax assets		1 233	0
Cash and cash equivalents	11	8 669 080	3 983 944
Assets classified as held for sale	10	142 446	
Total current assets		12 980 601	10 357 968
Total Assets		21 697 591	12 227 882

# Statement of financial position

data provided in thousands HUF, unless indicated otherwise

LIABILITIES	Notes	31.12.2022	31.12.2021
Equity	Notes	<u>9111212022</u>	<u>51.12.2021</u>
Registered capital	12	171 989	171 989
Capital reserve	12	1 564 066	1 544 146
Treasury shares repurchased	13	(370 862)	(243 406)
Profit reserve		2 950 878	2 739 436
Total equity:		4 316 071	4 212 165
Long-term liabilities			
Deferred tax liabilities		61	0
Other long-term liabilities	14	3 800 802	0
Bonds payable	15	13 059 828	6 909 514
Long-term liabilities from leases	5	62 042	1 224
Total long-term liabilities		16 922 733	6 910 738
Current liabilities			
Accounts payable	16	9 491	13 960
Liabilities to related undertakings	17	357 611	995 399
Other liabilities	0	84 687	95 620
Short-term liabilities from leases	5	6 998	0
Total current liabilities		458 787	1 104 979
Total liabilities and equity		21 697 591	12 227 882

### DUNA HOUSE HOLDING NYRT. 31 December 2022 STANDALONE FINANCIAL STATEMENTS

# Report on profit and loss and other comprehensive income

data provided in thousands HUF, unless indicated otherwise

	Notes	2022	2021
	-		
Net sales revenues	0	253 174	382 494
Other operating income	20	4 582	133
Total revenue	_	257 756	382 627
Consumables and raw materials	21	(11 182)	(8 245)
Goods and services sold	22	(42 578)	(40 537)
Contracted services	23	(291 042)	(140 091)
Personnel costs	24	(160 498)	(140 382)
Depreciation and amortisation		(5 091)	(1 056)
Depreciation of right-of-use	5	(976)	(11 544)
Other operating charges	25	(19 625)	(628)
Operating costs	_	(530 992)	(342 483)
Operating profit/loss		(273 236)	40 144
Financial income	26	2 187 232	1 346 208
Financial charges	27	(497 636)	(289 383)
Profit before tax		1 416 360	1 096 969
Income tax expense	28	(29 218)	(21 245)
Profit for the year	-	1 387 142	1 075 724
Total comprehensive income	=	1 387 142	1 075 724

# Statement of changes in equity

data provided in thousands HUF, unless indicated otherwise

	Notes	Registered capital	Capital reserve	Treasury shares repurchased	Profit reserve	Total equity
Balance as at 31 December 2020		171 989	1 526 164	(193 614)	3 052 161	4 556 700
Dividends	12				(1 388 449)	(1 388 449)
Purchase of treasury shares	13			(49 792)		(49 792)
Employee share programs	13, 24		17 982			17 982
Total comprehensive income					1 075 724	1 075 724
Balance as at 31 December 2021		171 989	1 544 146	(243 406)	2 739 436	4 212 165
Dividends	12				(1 175 700)	(1 175 700)
Purchase of treasury shares	13			(127 456)		(127 456)
Employee share programs	13, 24		19 920			19 920
Total comprehensive income					1 387 142	1 387 142
Balance as at 31 December 2022		171 989	1 564 066	(370 862)	2 950 878	4 316 071

#### DUNA HOUSE HOLDING NYRT. 31 December 2022 STANDALONE FINANCIAL STATEMENTS

### **Cash Flow Statement**

data provided in thousands HUF, unless indicated otherwise

	Notes	2022	2021
OPERATING CASH FLOW		4.446.969	4 000 070
Profit/Loss before taxation		1 416 360	1 096 970
Adjustments to reconcile profit before tax to net cash flow:			
Depreciation and impairment of real estate property, machinery and equipment and right-of-use assets	3	6 067	12 600
Expenses of share-based payments	24	55 057	26 049
Net exchange rate difference		(32 523)	(32 409)
Financial revenues	26	(2 187 232)	(1 346 208)
Financial costs	27	497 636	289 383
Changes in working capital			
Decrease/(increase) in inventories, trade receivables, contractual	9	(3 185)	(422)
assets, advances, and restricted cash Increase in trade and other liabilities, contractual liabilities, and	16, 0	94 178	109 580
refund liabilities	10, 0	94 178	109 580
		(153 642)	155 543
Interest received	26	840 495	214 825
Interest paid	27	(211 376)	(202 524)
Income tax paid	28	(29 501)	(21 336)
Net operating cash flow		445 976	146 508
Investment cash flow			
Purchase of property, machinery and equipment	3	(136 713)	(5 662)
Decrease/(increase) in loans to a subsidiary	8	2 340 735	(1 117 568)
Increase/(decrease) in loans from a subsidiary	17	(641 796)	261 425
Dividends from subsidiaries and jointly controlled subsidiaries	26	1 608 081	1 086 000
Acquisition of a subsidiary	2.4.2.1	(3 506 647)	
Net investment cash flow		(336 340)	224 195
Financing cash flow			
Revenue from the exercise of share options		155 612	
Purchase of treasury shares	13	(388 941)	(65 613)
Purchase of non-controlling interests	2.4.2.1	(123 356)	
Revenue from borrowing	5, 15	5 981 816	
Dividends paid to shareholders of the parent company	0	(1 171 987)	(1 388 462)
Net financing cash flow from investment activities		4 453 143	(1 454 075)
Net change in cash and cash equivalents		4 562 780	(1 083 372)
Balance of cash and cash equivalents at the start of the period		3 983 944	4 965 656
Exchange differences on cash and cash equivalents		122 356	101 660

### 1. General

### **1.1** Introduction to the company

This report contains the standalone financial statements of Duna House Holding Nyrt. (the "Company") for the year ending with 31 December 2022. The Company is a public limited company registered in Budapest, Hungary, with its registered office at 1016 Budapest, Gellérthegy utca 17. The Company was founded in 2003; its main activity is real estate and loan brokerage. Through its subsidiaries, the Company is a leading player in the Central European services sector, mainly in real estate and financial products brokerage, with investments in Hungary, Italy, Poland, and the Czech Republic.

Duna House Group's strategic goal is to extend its expertise to the Central-European region and to become a major international player. The Group acquired Metrohouse, the largest Polish real estate agency in April 2016 and consolidated into the Duna House Group on 1 April 2016. On 2 September 2016 the Company acquired 80% participation in the Czech Duna House Franchise s.r.o and, through it, in two of its subsidiaries, Center Reality s.r.o and Duna House Hypotéky s.r.o.; on 6 November 2018, it acquired the Polish loan brokerage company Gold Finance Sp. z.o.o.; and on 7 January 2020 it acquired the Polish loan brokerage company Alex T. Great Sp. z.o.o.

On 13 January 2022, the Company closed the acquisition of a 70% share in HGroup S.p.A. with additional future options (Put/Call), which may increase Duna House's stake in the Italian group to 100%. See section 2.4.2.1. for details of the Italian acquisition.

The Company's registered seat is at H-1016 Budapest, Gellérthegy u. 17. Principal activities:

- selling and operating franchise systems,
- real estate agency services,
- financial products brokerage,
- insurance brokerage,
- real estate appraisal services and the mediation thereof,
- energy certification services and the mediation thereof,
- real estate management,
- buying and selling of own real estate,
- residential real estate fund management,
- real estate development.

After the increase in capital registered on 1 February 2017, Duna House Holding Nyrt.'s largest shareholder was, with a 77.72% share, Medasev Holding Kft. (1016 Budapest, Gellérthegy utca 17., company registration number: Cg.01-09-209753), which on 6 September 2022 underwent a demerger to form GD Holding Kft. (1026 Budapest, Hidász utca 21. fszt 1., company registration number: Cg.01-09-405548, beneficial owner: Gay Dymschiz) and DDGroup Kft. (1025 Budapest, Szépvölgyi út 206, company registration number: Cg.01-09-405549, beneficial owner: Doron Dymschiz). GD Holding Kft. and DDGroup Kft. are acting in concert and are the controlling shareholders of the Group.

Owner's name	Ownership share as at 31 December 2022	Ownership share as at 31 December 2021
Medasev Holding Kft.	-	77,72%
GD Holding Kft.	39,17%	-
DDGroup Kft.	39,17%	-
AEGON Magyarország Befektetési Alapkezelő Zrt.	7,60%	7,49%
Employees	2,13%	1,76%
Treasury shares repurchased	2,16%	1,79%
Other investors	9,76%	11,24%
Total	100%	100%

The Company is operated by the Board of Directors, the members of which are: Doron Dymschiz (Chairman), Gay Dymschiz, Jenő Nagy (non-operative), Ferenc Máté, Dániel Schilling. The controlling tasks over the operation of the Company are performed by the Supervisory Board, the members of which are: Károly Redling (Chairman), György Martin-Hajdu, Kálmán Nagy.

# 1.2 Basis of the financial statements

# i) Approval and declaration on compliance with the International Financing Reporting Standards

The standalone financial statements were approved by the Board of Directors on 6 April 2023. The standalone financial statements were prepared in compliance with the International Financial Reporting Standards (IFRS), as announced and enacted in a regulation in the official journal of the European Union (EU). The IFRS consists of the standards and interpretations developed by the International Accounting Standards Board (IASB) and the International Financing Reporting Interpretations Committee (IFRIC).

In line with the provisions of Act CLXXVIII of 2015 related to the introduction in Hungary of International Financial Reporting Standards for standalone reporting purposes and amending Act C of 2000 ("Accounting Act"), and on the amendment of various finance-related acts, starting from 1 January 2017 the Company has also prepared its standalone financial statements in line with the International Financial Reporting Standards.

# *ii) Basis of the financial statements*

The standalone financial statements were prepared on the basis of the standards issued and effective before 31 December 2022 and according to the IFRIC interpretations.

The standalone financial statements were prepared on the basis of the historical cost principle, except when the IFRS requires the use of a different valuation principle than the one stated in the accounting policy. The financial year is identical with the calendar year.

The Company has prepared the financial statements on the basis that the company will continue as a going concern.

The financial year is identical with the calendar year.

### iii) Basis of the valuation

In the case of standalone financial statements, the valuation is based on the original historical cost, except for the assets and liabilities for which the relevant International Reporting Standard requires or permits valuation at fair value.

While preparing the financial statements in compliance with IFRS the management has to apply a professional judgement, estimates and assumptions, which have an impact on the applied accounting policy and on the amounts of assets and liabilities, revenues and expenses stated in the financial statements. The estimates and related assumptions are based on historical experience and numerous other factors, which may be deemed reasonable under the given circumstances and the result of which is the basis of the estimated book value of the assets and liabilities that cannot be defined clearly from other sources. The actual results may be different from these estimates.

The estimates and underlying assumptions are regularly reviewed. The modification of accounting estimates is presented in the period of the modification of the estimate when the modification relates only to the particular year or during the period of the modification and in the subsequent periods when the modification affects both the current and future years.

# 2. Accounting policy

Below we present the major accounting policies that were applied when preparing the standalone financial statements. The accounting policies were applied consistently for the periods covered by these standalone financial statements. The most important accounting principles applied during the preparation of the financial statements were as follows:

### 2.1 Main components of the accounting policy

### 2.1.1 Reporting currency and foreign exchange balances

In view of the content and circumstances of the underlying business events, the functional currency of the Company and the reporting currency is the Hungarian forint.

Initially, the foreign currency transactions not recorded in HUF are recorded at the exchange rate, valid on the date of execution of such transactions. The receivables and liabilities recorded in foreign currencies are converted into HUF at the exchange rate of the cut-off date, irrespective whether or not the recovery of the asset is doubtful. The resulting exchange rate differences are shown in the income statement among the financial revenues or financial expenses.

The Company's standalone financial statements were prepared in Hungarian forints (HUF), rounded to the nearest thousand, except otherwise indicated.

The transactions executed in foreign currencies are recognised in the functional currency, applying the exchange rate of the reporting currency to the foreign currency, effective on the date of the transaction, to the amount stated in the foreign currency. In the comprehensive income statement the exchange rate differences that result from the use of an exchange rate other than the exchange rate applied during the settlement of the monetary items, at the initial presentation during the period or in the previous financial statements are stated either as revenues or as expenses during the period when they occurred. The monetary assets and liabilities defined in foreign currencies are converted at the exchange rate of the functional currency effective at the end of the reporting period. The items defined in foreign currencies and valued at fair value are converted at the exchange rate effective at the time of establishment of the fair value. The exchange rate differences between trade receivables and trade payables are included in the income from business activities, while the exchange rate differences of loans are shown in the rows of the revenues or expenses of financial transactions.

### 2.1.2 Distinction between short and long-term

The Company presents assets and liabilities in the statement of its financial position as distinguished between short and long term. An asset is short-term if:

- It is expected to be realised, or is sold or used, within the normal operating cycle,
- It is held mainly for trading purposes,
- It is expected to be realised within twelve months after the reporting period,
- Or
- It is a cash or cash equivalent, unless it cannot be exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as long-term.

A liability is short-term if:

- It is expected to be settled within the normal operating cycle,

- It is held mainly for trading purposes,
- It has to be paid within twelve months of the end of the reporting period,

#### Or

- There is no unconditional right to defer settlement of the liability for at least twelve months after the reporting period. The terms of the liability that may, at the counterparty's option, result in the settlement of the liability by the issue of equity instruments do not affect the classification of the liability.

The Group classifies all other liabilities as long-term.

Deferred tax assets and liabilities are classified as long-term assets and liabilities.

### 2.1.3 Sales revenue

Revenues are recognised by the Company in line with the IFRS 15 (revenues from client contracts) standard. The Company is a major provider of holding services (strategy, management) and financing to its subsidiaries.

Revenue from contracts with customers is recognised when control of the goods or services is transferred to the customer in an amount to which the customer expects to be entitled for the provision of services by another party.

The Company uses a five-step approach when accounting revenue to determine the timing and amount of revenue to be recognised:

- Step 1: Identification of the contract with the buyer,
- Step 2: Identifying the performance conditions in contracts,
- Step 3: Determining the transaction price,
- Step 4: Allocation of the transaction price to the performance conditions in the contract,

Step 5: Recognition of revenue when the performance conditions are met.

### Holding services provided to subsidiaries

The Company provides holding services to its subsidiaries on an ongoing basis and also recognises the related revenue on an ongoing basis.

# 2.1.4 Investments in subsidiaries

The investments in subsidiaries row shows the companies controlled by the Company. Subsidiaries are entities controlled by the Company. The Company controls an entity if it is exposed to, or has rights over, variable returns from its involvement in the entity and is able to influence such returns through its control over the entity. Whether or not the Company controls another entity is determined by taking into account the potential voting rights currently exercisable or transferable and their effect.

In general, it is assumed that a majority of voting rights grants the possibility to exercise control. In order to support this presumption, and when the Company does not have a majority of the voting or similar rights of an entity, the Company considers all relevant facts and circumstances in assessing whether it has power over the entity, including:

- The contractual agreement(s) with other owners of the entity,
- Rights under other contractual agreements,
- The Company's voting rights and potential voting rights

The Company accounts for its investments in subsidiaries at cost value. After initial recognition, the Company measures its investments in subsidiaries at cost value decreased by accumulated impairment losses, and examines impairment annually.

### 2.1.5 Real estate, machines, equipment

The tangible assets are stated at historical cost less accumulated depreciation. The Company records an item of property, plant, or equipment at cost value decreased by any accumulated depreciation and any accumulated impairment losses.

The historical cost of tangible assets consists of the purchased cost of the asset or, in the case of a capital investment of the Company, the incurred material and wage-type expenses and other direct expenses. The interest recognised on the loan taken for the investment into the tangible asset increases the historical cost of the asset until it reaches a condition suitable for ordinary use.

The book value of tangible assets is reviewed periodically in order to conclude whether or not the book value is higher than the fair market value of the asset, in which case extraordinary depreciation shall be recognised until the asset reaches its fair market value. The fair market value of the asset is either the sales price or the value in use of the asset, whichever is higher. The value in use is the discounted value of the future cash flows generated by the asset.

The discount rate contains the interest rate before corporate taxation, taking into account the time value of money and the impact of other risk factors associated with the asset. If no future cash flow can be assigned to the asset separately, than the cash flow of that unit has to be used, of which the asset is a part. The thus established impairment is shown in the income statement.

The costs of repair and maintenance as well as replacement of spare parts of tangible assets are charged to the maintenance expenses. The value added investments and refurbishment are capitalised. The historical cost and accumulated depreciation of assets sold, written down to zero or not in use are derecognised. Any possible profit or loss generated in that manner is part of the profit/loss of the current year.

The Company writes off the value of its assets with the straight-line method during the useful life of the assets. The life of assets by asset category is as follows:

Buildings	17-50 years
Machinery and equipment	3-7 years

The useful lives and depreciation methods are reviewed at once a year based on the actual economic benefit provided by the particular asset. If required, the modification is accounted against the profit/loss of the current year.

### 2.1.6 Impairment loss

The Company assesses at the end of each reporting period whether or not a change triggering impairment has occurred in relation to any asset. If such a change occurred, the Company estimates the estimated recovery value of the asset. The estimated recovery value of an asset or cash-generating unit is either the fair value less the costs of sales or the value in use, whichever is higher. The Company recognises impairment against the profit if the estimated recovery value of the asset is lower than its book value. The

Company prepares the required calculations based on adequately discounting the long-term future cash flow plans.

### 2.1.7 Intangible assets

The individually purchased intangible assets are entered into the books at purchase price as at the time of acquisition. The assets are entered into the books when the use of the asset provably results in the influx of future economic goods and its cost can therefore be clearly identify.

Following the initial recognition the historical cost model applies to intangible assets. The lifetime of these assets is finite or cannot be defined. The assets of a finite lifecycle are depreciated with the straight-line method according to the best estimate for the lifetime. The depreciation period and the depreciation method are reviewed annually at the end of the financial year. The development costs of the intangible assets produced by the Company are capitalised if the capitalisation criteria laid down in the IAS 38 standard are fulfilled. The intangible assets are reviewed annually in terms of impairment on individual basis or at the level of the income generating unit.

The purchase costs of goods and software falling within the scope of trademarks, licences and industrial right protection are capitalised and written down with the straight-line method during their estimated useful life.

Rights and titles as well as software

3-6 years

### 2.1.8 Inventories

The inventories are stated at historical cost less impairment recognised on superfluous and obsolete stocks or at net realisable value, depending on which is lower. The inventory value is defined at the actual historical cost.

### 2.1.9 Receivables

The receivables are stated in the financial statements and nominal value less impairment recognised for estimated losses. In accordance with the requirements of the IFRS 9 standard, the Company uses the expected credit loss (ECL) model to estimate the expected amount of impairment.

For trade receivables and contractual assets, the Company applies a simplified approach to the calculation of ECLs. The Company does not monitor changes in credit risk, but recognises a loss provision at each reporting date based on the life of the expected credit loss. The Company has established an impairment matrix based on the past experience of credit losses, adjusted for forward-looking factors specific to the debtors and the economic environment.

### 2.1.10 Instruments classified as held for sale and liabilities directly linked to them

The Company classifies non-current assets as held for sale when their book value will be recovered principally through a sale transaction rather than through continuing use. Non-current assets classified as held for sale are valued either at their carrying value or their fair value less costs of sales, whichever is lower. The cost of sale is the incremental costs directly attributable to the sale of the asset, excluding finance costs and income tax expenses.

The conditions for classification as held for sale are considered met only if the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition. Arrangements necessary for completing the sale should indicate that it is unlikely that significant changes to the sale will occur or that the decision to sell will be cancelled. Management should be committed to the plan to sell the asset, and the sale has to be expected to be completed within one year of the classification date.

Properties, machinery and equipment, and intangible assets are neither depreciated nor amortised if they are classified as held for sale.

Assets and liabilities classified as held for sale are presented separately as current items in the statement of the Company's financial position. For further disclosures, see note 10.

### 2.1.11 Financial instruments

The Group normally records purchases and sales of financial assets on the settlement date. To establish the category of financial instruments, the Group determines whether the financial instrument is a debt instrument or equity investment. Equity investments have to be valued at fair value against profit; however, the Group may decide to valuate at fair value the equity investments held for other than business purposes against other comprehensive results. If the given financial instrument is a debt instrument, the following points have to be taken into account when establishing the classification.

- The amortised historical cost target is the collection of contractual cash flows, which contains only the cash flows related to the payment of interests on capital and extended capital amounts.
- Fair value against other comprehensive profits the purpose of holding which realises its goal by way of the collection of contractual cash flows and the sale of financial instruments, and result in cash flows at times specified by the contractual conditions of the financial instrument, which are exclusively the payment of interests on capital and extended amounts of capital.
- Against fair value results which do not belong to either of the two financial instrument categories or were designated as valued at fair value against profit when they were first recognised.

Financial liabilities have to be valued at their amortised historical cost value, with the exception of the financial liabilities that have to be valued at fair value against profit or where the Group opted to valued for fair valuation.

Financial instruments held for trading and derivatives have to be valued at fair value against profit. The Group may irrevocably designate a financial liability as valued at fair value against profit at the time of its first recognition if:

- It does away with or significantly decreases an inconsistency in valuation or recognition, or
- A group of financial liabilities or a group of financial instruments and financial liabilities are handled at fair value, and their performance is valued on the basis of fair value, in line with a documented risk management or investment strategy.

The subsequent valuation is based on the classification of the given financial instrument.

### Valuation at amortised historical cost

Amortised historical cost is the original cost value of the financial instrument or liability decreased by the amount of capital redemption, increased or decreased by the accumulated amortisation of the difference between the original cost value and the value as at maturity, and decreased by the amount of depreciation

due to impairment or uncollectibility. The effective interest method has to be applied to the interest rate, with the interest calculated in the profit.

The changes in the fair value of the asset has to be recognised in the profit only at the time of derecognition or re-classification.

#### Debt instruments valued at fair value against other comprehensive profits

Such assets shall be valued at fair value. Interest income, impairment, and differences in foreign currency exchange rates shall be recognised in the profits (similarly to the assets valued at amortised historical cost). Changes in fair value shall be recognised against other comprehensive profits. When derecognising the asset, any accumulated profits or losses previously recognised against comprehensive profits have to be re-classified to profits. If the asset is re-classified or derecognised, the comprehensive changes in the fair value of equity previously recognised in other comprehensive profits have to be re-classified to profits are the same as if the asset had been valued at amortised historical cost from its original recognition.

#### Capital investments valued at fair value against other comprehensive profits

Dividends shall be recognised only if: - the right therefor has been established - the economic benefits likely linked to the dividends will be collected, and its amount can be reliably measured. Dividends due have to be recognised in the profit and loss, unless if the dividend clearly means a partial return on the costs of investment, in which case they have to be included in other comprehensive profits.

Changes in fair value shall be recognised in other comprehensive profits. The differences recognised due to changes in fair value may not be recognised against profits subsequently either, even if the asset becomes impaired or is sold.

### Valuated at fair value against profit

The asset shall be valued at fair value and changes in fair value shall be recognised against profits.

#### Fair value accounting

Based on the market prices recorded as at the balance sheet date without deducting transaction costs. If there is none, then the basis if the valid market value of instruments with the same fundamental properties, or the cash flows expected from the net assets that form the basis of investments.

#### **Derecognition of financial instruments**

Financial instruments are derecognised when the Group no longer has the rights embodied by the financial instrument in question (sale, all cash flow has taken place, transfer).

If the Group does not transfer and does not retain the risks and earning related to the financial instruments, but does maintain control of the instrument, the retained earning has to be recognised as an asset and the possible outflows stemming from the retained risks have to be recognised as liabilities.

The Group may remove a financial liability (or a part of a financial liability) from its report pertaining to its financial situation if, and only if, it has been terminated - i.e. when the Group has complied with the obligations specified in the contract or such obligations have been cancelled or have expired.

### 2.1.12 Provisions

The Company recognises provisions on its existing (legal or assumed) commitments resulting from historic events, which the Company is likely to have to settle and when the amount of the obligation can be reliably measured.

The amount recognised as provisions is the best estimate of the expense required on the balance sheet date to settle an existing obligation, taking into account the risks and uncertainties that characterise the obligation. If the provisions are calculated on the basis of the cash flow, likely to be required for the settlement of an existing obligation, the book value of the provisions equals the present value of those cash flows.

If another party is likely to reimburse the expenses required for the settlement of the provisions in part or in full, the receivable can be recognised as an asset when it is virtually certain that the reimbursement will be received and the amount of the receivable can be measured reliably.

The existing obligations arising from detrimental contracts are recognised as provisions. The Company deems a contract detrimental when the unavoidable costs of the fulfilment of the obligations arising from it exceed the economic benefits likely to occur as a result of the contract.

Restructuring provisions are recognised when the Company has prepared a detailed or formal restructuring plan and has raised a valid expectation in those affected that it will carry out the restructuring by starting to implement that plan or announcing its main features to those affected by it. The restructuring provisions include the direct expenses incurred in relation to restructuring and which are necessary for restructuring and do not relate to the continuous activity of the business unit.

### 2.1.13 Income taxes

The income tax on profit before tax is based on the act on corporate and dividend tax law, regulations on the rate of local business tax and the tax and contribution liabilities set out in the act on innovation contributions. The full income tax liability contains tax components for the current year and deferred items. The Company also classifies the support provided for spectacular sports as corporate tax, because by content it considers it an income tax.

The current tax liability of the Company is calculated on the basis of the tax rate effective or announced by the balance sheet date (provided that the announcement is equivalent to entry into force). The deferred tax is calculated with the liability method.

Deferred tax occurs when there is a time difference in the recognition of an item in the annual report and in the financial statements prepared according to the tax law. A deferred tax asset and liability is established by applying the tax rates to the taxable income of the years when the difference caused by the time difference is likely to be recovered. The deferred tax liability and tax asset reflects the Company's estimate for the method of realisation of tax assets and liabilities prevailing on the balance sheet date.

A deferred tax asset is included in the balance sheet with respect to deductible time differences, tax benefits allowed to be carried forward and tax losses when it is likely that the Company will realise profit in the course of its future operations against which the deferred tax asset can be settled.

Deferred tax is not recognised when an asset or liability is recognised for the first time in the books in a transaction that has no effect on accounting profit or taxable profit, unless the transaction is an acquisition.

On each balance sheet date the Company takes into account the deferred tax assets not recognised in the balance sheet and the book value of the recognised tax assets. It enters into the inventory those assets not yet recognised in the balance sheet which may be recovered as a reduction of its future profit tax. On the contrary, the Company reduced its deferred tax assets to such an extent that its recovery is unlikely to be funded from taxed profit.

The current and deferred tax is recognised directly against the equity when it relates to items which were also recognised against equity in the same or a different period, also including modifications in the opening value of reserves due to any change made in the accounting policy with retroactive effect.

The deferred tax assets and liabilities can be offset against each other when the company has a right granted by the law to offset its actual tax assets and liabilities relating to the same tax authority against each other and when the Company intends to account for those assets and liabilities on net basis.

### 2.1.14 Leasing

The Company assesses whether a contract is a lease or contains a lease element at the conclusion of the contract. I.e. if the contract transfers the right to control the use of an identified asset for a certain period of time in exchange for consideration.

### The Company as lessee

The Company applies a uniform recognition and valuation approach to all leases, with the exception of short-term leases and leases of low-value assets. The Company recognises lease liabilities to meet lease payments and the right to use the underlying assets.

### i) Right-of-use assets

The Company recognises right-of-use assets on the commencement date of the lease (i.e. the date on which the underlying asset becomes available for use). Right-of-use assets are valued at cost value decreased by accumulated depreciation and impairment losses and adjusted for the revaluation of lease liabilities. The cost value of right-of-use assets includes the amount of recognised lease obligations, initial direct costs incurred and lease payments made at or before the inception of the lease, decreased by any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the lease term or their estimated useful life, whichever is shorter. The useful life of assets:

- Real estate and machinery: 3-20 years
- Motor vehicles and other equipment: 3-5 years

If ownership of the leased asset is transferred to the Company at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated on the basis of the estimated useful life of the asset.

Impairment also applies to assets with rights of use. See the accounting policy in the chapter on the impairment of non-financial assets.

### ii) Lease liabilities

At the inception of a lease, the Company recognises lease liabilities at the present value of the lease payments to be made over the lease term. Lease payments include fixed payments (including payments

that are essentially fixed) decreased by lease incentives, variable lease payments that are a function of an index or an interest rate, and amounts expected to be paid under residual value guarantees. Lease payments also include the price of the purchase option that the Company is reasonably certain to exercise and the payment of penalties for cancellation of the lease if the lease term reflects the Company's exercise of the cancellation option.

Variable lease fees that are not dependent on an index or interest rate are recognised as an expense in the period in which the event or condition giving rise to the payment occurs (unless they are incurred in the production of inventories).

In calculating the present value of lease payments, the Company uses the interest rate at the inception of the lease, as the interest rate inherent in the lease cannot be readily determined. After the commencement date, the amount of the lease obligations is increased to reflect the accrual of interest, and the amount of the lease payments is reduced. In addition, the book value of lease liabilities shall be revaluated if there is a modification, a change in the lease term, a change in the lease payments (e.g. a change in future payments resulting from a change in the index or interest rate used to determine such lease payments), or a change in the valuation of an option to purchase the underlying asset. The Company presents its lease commitments, according to maturity, in the statement of financial position under the headings "Long-term liabilities from leases" and "Short-term liabilities from leases".

iii) Short-term leases and the leasing of low-value assets

The Company applies the exemption from recognising short-term leases for short-term leases of machinery and equipment (i.e. leases with a lease term of 12 months or less from the commencement date and without a purchase option). It also applies the recognition exemption for leases of low-value assets to leases of office equipment classified as low-value (less than HUF 1.5 million). For short-term leases and leases of low-value assets, lease payments are recognised as an expense on a straight-line basis over the course of the lease term.

The Company is availing itself of the possibility of simplification offered by the amendment to the IFRS 16 standard passed in connection with the COVID-19 epidemic as regards the effects of rent concessions on leased assets. The Company applies the simplification to all assets that meet the requirements of IFRS point 16.46B.

### 2.1.15 Earning per share (EPS)

The earning/share is established on the basis of the Company's consolidated profit and the shares less the temporary average portfolio of repurchased own shares. In line with paragraph 4 of IAS standard 33, the Company does not publish unique EPS information.

The diluted earning/share is calculated similarly to the earning/share. However, during the calculation all shares in distribution, suitable for dilution are taken into account, and the dividend that may be distributed on common shares is increased by the dividend and return on the convertible shares taken into account during the applicable period, modified by further income and expenses on conversion; the weighted average number of shares in distribution is increased by the weighted average number of further shares which would be in distribution if all convertible shares were converted.

#### 2.1.16 Off-balance sheet items

The off-balance sheet liabilities are not included in the balance sheet or income statement that constitute parts of the financial statements. They are presented in the notes to the financial statement unless the possibility of outflow of sources representing economic benefits is remote and negligible. The off-balance

sheet receivables are not included in the balance sheet or income statement constituting parts of the annual financial statements but if the influx of economic benefits is likely, they are presented in the notes to the financial statements.

### 2.1.17 Treasury shares repurchased

Repurchased treasury shares are recognised separately within equity at historical cost in accordance with the requirements of the IAS 1 standard.

### 2.1.18 Dividends

The Company recognises dividend in the year when it is approved by the general meeting.

### 2.1.19 Profit/Loss on financial transactions

The financial profit/loss includes interest and dividend revenues and other financial expenses, the gains and losses of fair valuation of financial instruments and realised and unrealised exchange rate differences.

### 2.1.20 State aid

State aid is recognised when it is likely that the aid will be collected and the conditions of the disbursement of the aid have been fulfilled. When the aid is used to offset an expense, it shall be recognised in the statement of income when the costs to be offset incurs (among the other revenues). When the aid relates to the purchase of assets, it is recognised as deferred revenue and is then recognised in profits in annual equal instalments during the useful life of the related asset.

### 2.1.21 Distribution of shares, option schemes

The Company distributes its own shares to certain Group employees within the framework of its employee share schemes. The detailed description of the benefit schemes can be found in section 13. These benefit schemes are recognised as equity-settled share-based payment.

Equity-settled share-based payments granted to employees and others providing similar services are valued at the fair value of the equity instruments on the grant date. The fair value of equity-settled share-based payments determined on the grant date is recognised using the straight-line method over the vesting period (adjusted for changes in estimates) based on the Company's estimate of the effectively vested equity instruments. At the end of each reporting period, the Company reviews the estimate of how many shares are expected to be vested under non-market vesting conditions. The Company recognises a change in the estimate in the income statement against equity.

# 2.1.22 Cash and cash equivalents

Cash and cash equivalents in the statement of financial position include cash at banks and in hand and highly liquid short-term deposits with a maturity of three months or less, which are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits as defined above, excluding outstanding bank overdrafts, as these are an integral part of the Company's cash management. The Company prepares a statement of indirect cash flows, starting with net profit or loss from operating activities and presenting adjustments to reconcile net profit or loss to cash flows from operating activities.

### 2.1.23 Restricted cash

The Company records the amount of deposits that are secured as collateral for loans or required to perform certain activities among restricted cash.

### 2.1.24 Events subsequent to the accounting reference date

The events occurring after the end of the reporting period that provide additional information about the conditions prevailing at the end of the Company's reporting period (amending items) are all presented in the report. Those events occurring after the reporting period that do not modify the data of the report are presented in the notes to the financial statements when they are important.

### 2.2 Changes in the Accounting Policy

The Company prepared its financial statements in compliance with the provisions of all the standards and interpretations in force as at 31 December 2022.

### 2.2.1 The new standards entering into effect on 1 January 2022 and applied by the Company:

The accounting policies applied are consistent with those of the previous financial year, except for the following IFRS amendments, which the Company will apply from 1 January 2022:

• IFRS 3 Business Combinations; IAS 16 Property, Plant and Equipment; IAS 37 Provisions, Contingent Liabilities and Contingent Assets; and the 2018-2020 Annual Review (Amendments)

The amendments will apply from the financial year starting on or after 1 January 2022, with early application permitted. The IASB issued the following slight amendments to IFRS standards:

- IFRS 3 Business Combinations (Amendments) updates the reference in IFRS 3 to the previous version of the IASB's Conceptual Framework for Financial Reporting to the current version issued in 2018 without significantly changing the accounting requirements for business combinations.
- IAS 16 Property, Plant and Equipment (Amendments) prohibits a company from deducting from the cost of property, plant and equipment the proceeds from the sale of goods that are directly attributable to the asset being in the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, the company recognises such sales revenue and related costs in its profit or loss.
- IAS 37 Provisions, Contingent Liabilities and Contingent Assets (Amendments) specifies which costs an entity may take into account in determining the cost of performing a contract for the purpose of assessing whether a contract is onerous. The amendments clarify that costs directly related to a contract for the provision of goods or services include both incremental costs and the allocation of costs directly related to the contract activities.
- The 2018-2020 Annual Review will make minor amendments to IFRS 1 First-time Adoption of International Accounting Standards, IFRS 9 Financial Instruments, IAS 41 Agriculture and Illustrative Examples in relation to IFRS 16 Leases.

The amendments had no impact on the Company's financial statements.

### 2.2.2 Standards issued but not yet in force and not subject to early application

• IAS 1 Presentation of Financial Statements and IFRS Practice Statement 2: Disclosure of accounting policies (Amendments)

The amendments will apply from the financial year starting on or after 1 January 2023, with early application permitted. The amendments provide guidance on the application of materiality judgements in accounting policy disclosures. The amendments to IAS 1 replace the requirement to disclose 'significant' accounting policies with a requirement to disclose 'material' accounting policies. The IFRS Practice Statement also provides guidance and illustrative examples to help apply the concept of materiality when making decisions about accounting policy disclosures.

The amendments are not expected to have an impact on the Company's financial statements.

• IAS 8 Accounting policies, changes in accounting estimates, and errors: Definition of accounting estimates (Amendments)

The amendments are effective for annual periods beginning on or after 1 January 2023 and apply to changes in accounting policies and accounting estimates that occur on or after the beginning of that period. Early application of the amendment is allowed. The amendments introduce a new concept of accounting estimates, defined as monetary amounts in the financial statements that are subject to valuation uncertainty if they do not result from the correction of a prior period error. The amendments also clarify what changes in accounting estimates mean and how they differ from changes in accounting policies and the corrections of errors.

The amendments are not expected to have an impact on the Company's financial statements.

• IAS 12 Income taxes: Deferred tax related to assets and liabilities arising from a single transaction (Amendments)

The amendments will apply from the financial year starting on or after 1 January 2023, with early application permitted. The amendments narrow the scope of the exception for initial recognition under IAS 12 and specify how companies should account for deferred tax related to assets and liabilities arising from a single transaction, such as leases and decommissioning liabilities. The amendments clarify that, to the extent that payments to settle a liability are deductible for tax purposes, it is a matter of judgement, taking into account the relevant tax law, whether such deductions are attributable for tax purposes to the liability or to the related asset component. Under the amendments, the initial recognition exception does not apply to transactions that give rise to the same taxable and deductible temporary differences on initial recognition. It is applicable only if the recognition of a lease receivable and a lease liability (or a decommissioning liability and a decommissioning asset component) results in taxable and deductible temporary differences that are not equal.

The amendments are not expected to have an impact on the Company's financial statements.

• IAS 1 Presentation of Financial Statements: Classification of liabilities as current or noncurrent (Amendments)

The amendments are effective for annual periods beginning on or after 1 January 2024, early adoption is permitted, and retrospective application is permitted in accordance with IAS 8. The purpose of the amendments is to clarify the principles in IAS 1 concerning the classification of liabilities as current or non-current. The amendments clarify the meaning of

the right to defer settlement, the requirement that this right should exist at the end of the reporting period, that management's intention does not affect current or non-current classification, and that a counterparty's options that may result in settlement by the transfer of the entity's own equity instruments do not affect current or non-current classification. The amendments also specify that only covenants that an entity is required to comply with on or before the balance sheet date affect the classification of a liability. Additional disclosures are also required for non-current liabilities arising from loan agreements that are subject to a covenant to be performed within twelve months after the reporting period. The amendments have not yet been adopted by the EU.

The amendments are not expected to have an impact on the Company's financial statements.

- IFRS 16 Leases: Lease liability in leaseback transactions (Amendments)
  - The amendments will apply from the financial year starting on or after 1 January 2024, with early application permitted. The amendments aim to improve the requirements that a seller/lessee applies in valuating a lease liability in a leaseback transaction under IFRS 16, but do not change the accounting for leases not related to leaseback transactions. The seller/lessee shall determine the "lease payments" or "revised lease payments" in such a way that the seller/lessee does not deduct that part of the profit or loss that relates to the right of use retained by it. The application of these requirements does not prevent a seller/lessee from recognising in its profit or loss a gain or loss on the partial or total termination of a lease. In accordance with IAS 8, a seller/lessee shall apply the amendment retrospectively to leaseback transactions entered into after the date of initial application, which is the beginning of the reporting period in which the entity first applies IFRS 16. The amendments have not yet been adopted by the EU.

The amendments are not expected to have an impact on the Company's financial statements.

• Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures: Sale or contribution of assets between an investor and its associate or joint venture

The amendments address a known inconsistency between the requirements of IFRS 10 and IAS 28 in relation to the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that total gain or loss has to be recognised when a transaction involves a business (whether or not it is in a subsidiary). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business activity, even if these assets are held in a subsidiary. In December 2015, the IASB indefinitely postponed the effective date of this amendment, pending the outcome of a research project on the capital method. The amendments have not yet been adopted by the EU.

The amendments are not expected to have an impact on the Company's financial statements.

#### 2.3 Uncertainties

During the application of the accounting policy described in Section 2.1 estimates and assumptions should be applied for the establishment of the values of individual assets and liabilities at a particular time that cannot be clearly valued from other sources. The estimation process contains the decisions based on the last available information and relevant factors. These main estimates and assumptions affect the values of assets and liabilities, revenues and expenses recognised in the financial statements and the presentation of contingent assets and liabilities in the notes to the financial statement. The actual results may be different from the estimated data.

The estimates are regularly updated. If a change affects only the particular period, it should be taken into account during the period of the change occurring in the accounting estimates and if the change affects both periods, it shall be taken into account in the period of the change as well as subsequent periods.

The main aspects of critical decisions adopted in terms of the uncertainties of estimates and accounting policy that have the greatest impact on the amounts presented in the standalone financial statements are as follows:

### 2.3.1 Impairment of the participations held in the subsidiaries

In accordance with section 2.1.4 of the significant accounting principles, the Company annually tests for impairment in shares held in subsidiaries as cash-generating units. The recovery value of cash-generating units was defined on the basis of the calculation of the value in use. Estimates are indispensable for these calculations. In order to calculate the value in use it is absolutely necessary that the management estimate the future estimated cash flow of the cash-generating unit and the appropriate discount rate because the present value can be only be calculated from them.

### 2.3.2 Impairment recognised on uncollectible and doubtful receivables

In accordance with the IFRS 9 standard, the Company recognises impairment on uncollectible and doubtful receivables to cover the losses arising from the fact that customers cannot pay. The company uses the expected credit loss (ECL) model as the basis of measuring the appropriateness of impairment on uncollectible and doubtful receivables. When estimating expected losses, the Company takes all available information into account, including information external to the Company and internal information, as well as past experiences and forecasts for the future. When estimating credit risk, the Company applies the "default event" definition in line with its internal risk assessment policy and determines at least the probability of payment and default and the expected timing of cash flows. In line with the above requirements, if the timing of cash flows or the probability of their occurrence differs from the contract (including in the case of defaults), the Company accounts for impairment.

The expected credit losses of trade receivables are calculated using a provisioning matrix. The Company uses past experiences of credit losses from trade receivables to estimate the expected credit losses for trade receivables. The provisioning matrix defines different provisioning rates for each subsidiary based on past experiences. The impairment of trade receivables is accounted as an "other cost" and is backmarked among "other incomes."

# 2.3.3 Depreciation

Properties, machines and equipment and intangible assets are recognised at historical cost and are depreciated with the straight-line method during their useful life. The useful life of assets is defined on the basis of former experience relating to similar assets and estimated technological development as well as changes in the larger economic or industry factors. The estimated useful lives are reviewed annually. Depreciation of property, machinery and equipment, and amortisation of intangible assets is disclosed in the Company's statement of consolidated profit or loss and other comprehensive income under "Depreciation and amortisation".

### 2.3.4 Deferred purchase price liabilities

As part of its acquisition agreements, the Company may pay a deferred purchase price or an option price to acquire additional shares, subject to certain conditions. The Company records these payment obligations at fair value and reviews them annually. In order to calculate fair value, it is absolutely necessary that the management estimate the estimated future amount and date of payment and the appropriate discount rate because the present value can be only be calculated from them.

#### 2.4 Subsidiaries, joint undertakings and associated undertakings of the Company

Company name	Address	31.12.2022	31.12.2021
Direct subsidiaries of Duna House Hol			
Duna House Biztosításközvetítő Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Credipass Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
DH Projekt Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Ingatlan Értékbecslő Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Franchise Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Energetikai Tanúsítvány Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Superior Real Estate Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Home Management Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
REIF 2000 Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
GDD Commercial Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
SMART Ingatlan Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Impact Alapkezelő Zrt.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Home Line Center Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Akadémia Plusz 2.0 Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Szolgáltatóközpont Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Metrohouse Franchise S.A.	02-675 Warszawa, ul. Wołoska 22, Polska (Poland)	100%	100%
Credipass Polska S.A.	02-675 Warszawa, ul. Wołoska 22, Polska (Poland)	100%	-
MyCity Residential Development Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Franchise s.r.o.	140 00 Praha 4, Michelská 300/60 (Czech Republic)	80%	80%
HGroup S.p.A.	24121 Bergamo, via Martiri di Cefalonia 5 (Italy)	71%	0%
Subsidiaries of Metrohouse Franchise	S.A.		
Metrohouse S.A.	02-675 Warszawa, ul. Wołoska 22, Polska (Poland)	100%	100%
Credipass Sp. z. o.o	02-675 Warszawa, ul. Wołoska 22, Polska (Poland)	100%	100%
Primse.com Sp. z o.o.	02-675 Warszawa, ul. Wołoska 22, Polska (Poland)	90%	90%
Subsidiaries of MyCity Residential Dev	velopment Kft.		
Pusztakúti 12. Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Reviczky 6-10. Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
MyCity Panoráma Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
As jointly managed undertakings			
Hunor utca 24 Kft.	1016 Budapest, Gellérthegy u. 17.	50%	50%
Subsidiaries of Duna House Franchise			
Duna House Hypoteky s.r.o.	140 00 Praha 4, Michelská 300/60 (Czech Republic)	80%	80%
Center Reality s.r.o.	140 00 Praha 4, Michelská 300/60 (Czech Republic)	80%	80%
Subsidiaries of HGroup S.p.A.		00/0	00,0
Credipass S.r.l.	24121 Bergamo, via Martiri di Cefalonia 5 (Italy)	67%	0%
Medioinsurance S.r.l.	24121 Bergamo, via Martiri di Cefalonia 5 (Italy) 24121 Bergamo, via Martiri di Cefalonia 5 (Italy)	71%	0%
Realizza S.r.l.	24121 Bergamo, via Martiri di Cefalonia 5 (Italy) 24121 Bergamo, via Martiri di Cefalonia 5 (Italy)	58%	0%
Relabora S.r.l.	24121 Bergamo, via Martiri di Cefalonia 5 (Italy) 24121 Bergamo, via Martiri di Cefalonia 5 (Italy)	53%	0%
		5570	070

The Company's holding in Impact Alapkezelő Zrt. is recorded as an "Asset held for sale" in 2022 (Section 10).

The following were added to the Company's subsidiaries in 2021:

- a) In 2021, Metrohouse Franchise S.A. established a subsidiary in Poland called Primse.com Sp.z.o.o. The new company provides sales services to real estate developers.
- b) Pusztakúti 12. Kft established a subsidiary in Hungary called MyCity Panoráma Kft. in March 2021. The new company will develop the MyCity Panoráma project.

The following were added to the Company's subsidiaries in 2022:

- a) On 13 January 2022, the Company acquired a 70% ownership share in the company HGroup S.p.A., registered in Bergamo, Italy, which owns the following companies:
  - Credipass S.r.l. (in which HGroup S.p.A owns a 94.78% share), which performs credit intermediary activities,

- Medioinsurance S.r.l. (in which HGroup S.p.A owns a 100.0% share), which performs insurance brokering activities, and
- Realizza S.r.l. (in which HGroup S.p.A owns an 82.0% share), which performs real estate agency activities, and
- Relabora S.r.l. (in which HGroup S.p.A owns a 74.0% share), which primarily deals with computer programming.
- b) The Company established a subsidiary in Poland in December 2022 under the name Credipass Polska S.A. The new company will provide credit and insurance agent services.

### 2.4.1 Introduction to the subsidiaries, joint undertakings and associated undertakings of the Company

### 2.4.1.1 **Duna House Franchise Kft.**

The subsidiary operates the Duna House Franchise Network. Its most important objective is to enter into contract with new franchise partners and to maintain and provide high-level support to existing partners. The Company provides access to a well-structured and formed system to franchise partners joining the Franchise Network. This system provides a recognised brand name, a single image, know-how and support in sales, marketing, information technology and other aspects of operation.

### 2.4.1.2 REIF 2000 Kft.

It is the largest franchise partner of the Duna House Franchise Network and currently operates 13 offices. The operation of own offices is important in the strategy of the Duna House Group as it contributes a great deal to obtaining a true picture of the situation of the real estate market and also helps assessing real estate market innovations and needs and their introduction in the network.

### 2.4.1.3 Hitelcentrum Kft.

It is a subsidiary of the Group that is engaged in financial intermediation. In line with the multiple agency contracts concluded with credit institutions, it offers a wide range of financial products to its customers, primarily in the purchase or sale of residential properties. At the moment, Hitel Centrum Kft. focuses mainly on the intermediation of housing loans and housing savings products. The service includes advice on the selection of the best available financial product and complex administration. Its services are free for customers, and are rewarded by credit institutions in the form of commission.

### 2.4.1.4 Duna House Biztosításközvetítő Kft.

In the framework of the intermediation of financial services this company pursues insurance brokerage activities.

# 2.4.1.5 DH Projekt Kft.

The Duna House Project emphasised the intermediation of traditionally new-built properties and specialised in providing complex analysis, preparation and project sales services to real estate developers. In accordance with market demand, since 2011 the new "banking real estate" activity has become increasingly important along with the core activity.

DH Project assists a number of financial institutions in selling their own real estate portfolio and, in cooperation with the financial institution and the bank, is also involved in the (joint) sale of properties in relation to which the debtor finds it difficult or is unable to repay the loan.

### 2.4.1.6 Duna House Ingatlan Értékbecslő Kft.

The Duna House Ingatlan Értékbecslő Kft. is a business founded in 2009 for the intermediation of real estate appraisal services to banks and other market players. In most cases Duna House Ingatlan Értékbecslő Kft. performs organisation and quality assurance tasks, while valuation services are provided by experts, independent from the real estate brokerage network as sub-contractors.

### 2.4.1.7 Energetikai Tanúsítvány Kft.

The Group launched a subsidiary engaged in energy certificates at the end of 2011. The certification, which became mandatory by law, is a new service provided by Duna House to sellers and lessors. The certification network provides a fast and marketable solution across the country and consists of independent experts.

### 2.4.1.8 Superior Real Estate Kft.

The activities of the company between 2012 and 2014 included the sale and purchase and lease of owned properties that had residential functions. In 2015 the company changed its business activity to the operation of franchise offices owned by it.

### 2.4.1.9 Home Management Kft.

Home Management Kft. performs comprehensive management services in residential properties, primarily for foreign property owners. The following services are provided: letting, lease payment monitoring, collection, management of overheads, maintenance, accounting and owner representation. The DH Group outsources maintenance and other activities to sub-contractors.

### 2.4.1.10GDD Commercial Kft.

The activities of the company include the sale and purchase and lease of owned properties that have business functions.

### 2.4.1.11 SMART Ingatlan Kft.

The company group operated the SMART Real Estate Franchise Network real estate brokerage until 31 December 2019, at which time the SMART networked merged with Duna House. The company currently has no activities.

### 2.4.1.12 Home Line Center Kft.

The activity of the company is the sale and purchase as well as short-term and long-term lease of owned residential properties, which can be expanded with condominium management activity in the near future.

### 2.4.1.13 Impact Alapkezelő Zrt.

In its resolution H-EN-III-130/2016 of 20 April 2016, the Hungarian National Bank issued a licence to Impact Alapkezelő Zrt. for collective portfolio management activities which, in line with the above, extend to investment management, risk management and administrative tasks.

The primary objective of the fund management activity is to create (a) real estate investment fund(s) from (residential) properties situated in the territory of Hungary. The fund manager intends to manage private and public real estate funds investing into properties.

### 2.4.1.14 MyCity Residential Development Kft. and its project companies

MyCity has three subsidiaries and one jointly managed undertaking. The objective of these project companies is to implement real estate projects at various locations in Budapest as follows: Pusztakúti 12 Kft. was registered by the Company Court of the Budapest-Capital Regional Court on 21 January 2016. The purpose of the project company is to construct and sell the 211-unit Forest-Hill and MyCity Panoráma residential park to be implemented in Budapest, district 3, Csillaghegy. On 22 March 2021, a new subsidiary called MyCity Panoráma Kft. was established to develop the MyCity Panoráma housing complex.

Reviczky 6-10 Kft. project company was established on 20 January 2016 to construct and sell the 86-unit Reviczky Liget residential park situated in Budapest, district 18, on the area bordered by Hengersor and Reviczky utca. After selling Reviczky Liget, it has performed general contracting activities for Pusztakúti 12. Kft. since January 2020.

Hunor utca 24. Kft. is a jointly managed company of MyCity Residential Development Kft. with a 50% ownership share. The purpose of this project company is to build a 105-unit residential park under the name of MyCity Residence in Budapest, district 3, on the area bordered by Hunor utca and Vörösvári út.

### 2.4.1.15 Akadémia Plusz 2.0 Kft.

Founded in H1 2018, Akadémia Plusz 2.0 Kft. will be responsible for training linked to the Group's Hungarian real estate agency activity.

### 2.4.1.16 **Duna House Szolgáltatóközpont Kft**.

The company was formerly licensed as a money market broker. It currently provides central services to the Group's subsidiaries.

### 2.4.1.17 **Polish subsidiaries**

The Duna House Group entered the Polish market through the acquisition of Metrohouse Group in April 2016.

The holding company of Metro House Group is Metro House Franchise S.A, the 100% ownership of which was acquired by Duna House Holding Nyrt. in April 2016. Metrohouse Group operates its own and franchise office in large cities of Poland, including Warsaw, Krakow, Gdansk and Lodz. The offices are engaged in real estate brokerage services as well as intermediation of financial products, primarily mortgage loans.

As at the date of the acquisition, Metrohouse Franchise S.A. had four fully-owned subsidiaries. In order to improve the efficiency of the operation in Poland, MH Poludnie Sp. z o.o, MH Warszawa Sp z. o.o and MH

Uslugi Wspolne S.A., all operating own estate agency offices, merged on 20 December 2017, with Metrohouse S.A. as their legal successor.

Metrohouse Franchise S.A. acquired 100% ownership of Gold Finance Sp. z.o.o on 6 November 2018 and of Alex T. Great Sp. z.o.o. on 7 January 2020. To increase operational efficiency, Metrofinance Sp. z. o.o merged with Gold Finance Sp. z. o.o, effective from 28 February 2019, after which Alex T. Great Sp. z.o.o. merged with Gold Finance Sp. z.o.o. on 4 May 2020.

Metrohouse Franchise S.A. founded Primse.com Sp. z. o.o owning 90% of its quota on 1 May 2021. The aim of Primse.com is to provide digital sales services to real estate developers.

# 2.4.1.18 Czech subsidiaries

The Czech Duna House Franchise s.r.o established in Prague and two of its subsidiaries, Center Reality s.r.o and Duna House Hypotéky s.r.o were acquired by the Duna House Group on 2 September 2016. Center Reality s.r.o currently operates a single own office, while Duna House Franchise s.r.o began to establish a franchise network in early 2018. Currently, Duna House Hypotéky s.r.o is not engaged in any operations.

### 2.4.1.19 Italian subsidiaries

The Bergamo-based Hgroup, through its subsidiary, Credipass, is Italy's second largest credit intermediary based on network size with almost 1,000 financial experts and 320 offices, and covers the entire country.

The HGroup SpA holding company has four subsidiaries, in which it has different ownership interest. The subsidiary Credipass is specialised in the brokering of financial products, thus primarily mortgage loans and a special loan product called CQS. The Group's other important activity is the provision of insurance brokerage through the company Medioninsurance Srl. Additionally, the Group has started developing its real estate agency activities via Realizza Srl. and also offers digital and non-digital "supplementary" services on the Italian market by way of its subsidiary Relabora Srl.

Company	HGroup S.p.A.'s	Duna House Group's	Duna House Group's
	ownership share in its	share after the	share after the
	subsidiaries	acquisition on	acquisition on
		13.01.2022	31.12.2022
Hgroup S.p.A.	-	70,0%	71,1%
Credipass S.r.l.	95%	66,3%	67,4%
Medioinsurance S.r.l.	100%	70,0%	71,1%
Realizza S.r.l.	82%	57,4%	58,3%
Relabora S.r.l.	74%	51,8%	52,6%

### Presentation of the acquired ownership share

The following table contains the detailed ownership shares:

### 2.4.2 Acquisitions during the year

#### 2.4.2.1 **HGroup S.p.A.**

On 10 December 2021, Duna House Holding Nyrt. entered into a binding Investment Contract for the acquisition of a 70% share in Hgroup S.p.A., registered in Bergamo, Italy. Hgroup S.p.A. is a holding company with shares in multiple companies (Section 2.4.1.19 contains a presentation of Hgroup).

The Investment Contract contained joint management clauses for the period during which the quarterly financial plans were being met: the sellers, who were the same as the Company and Hgroup management, had joint decision rights in business policy matters. As the 30% minority shareholders lost their extra control rights over the management of Hgroup on 31 March 2022, the Company represents the investment in Hgroup as

- i) a jointly controlled entity between 13.01.2022 and 31.03.2022,
- ii) and as a subsidiary starting from 01.04.2022.

Nature of the transaction	Acquisition
Date of acquisition	01.04.2022
Share percent	70.00% (71.14% from 06.12.2022)

A summary of the consideration transferred in the acquisition:

Purchase price breakdown	
Consideration paid in cash	3 019 435
Deferred purchase price (earn-out)	3 800 802
Total purchase price	6 820 237

The Company's analysis of the cash flows of the acquisition is sur	nmarised below:
Consideration paid in cash	(3 019 435)
Transaction costs of the acquisition	(125 860)
Net cash acquired with the subsidiary	690 258
Net cash flow from acquisition	(2 455 036)

Transaction costs of the acquisition (due diligence and legal costs, finders' fee) totalled HUF 125,860 thousand, which were accounted at the time of occurrence.

The Company has call options on non-controlling interests, and their holders have put options towards the Company.

### Presentation of the value of the deferred purchase price (earn-out)

The sellers are entitled to further earn-outs on 30 June 2023, 30 June 2024, and 30 June 2025 based on the consolidated revised EBITDA for the previous business year. The amount of earn-out payments is surrounded by significant uncertainty as they depend on HGroup group's actual future EBITDA figures. At the close of each business year, the Company's management reviews the assumptions used to calculate the deferred purchase price based on Hgroup's business plan. The following table presents the details of the expected earn-out payments:

thousand EUR	2022	2023	2024
HGroup Group's expected consolidated EBITDA	6 249	6 471	7 171
- Adjustments (24% tax)	-1 500	-1 553	-1 721
HGroup Group's expected consolidated adjusted EBITDA	4 749	4 918	5 450
EV/EBITDA multiplier	10,0x	10,0x	10,0x
Expected Enterprise Value	47 492	49 181	54 496
- Net Debt	-6 835	-6 835	-6 835
Expected equity value	40 657	42 346	47 661
	8,40%	8,40%	8,40%
Expected earn-out	3 415	3 557	4 003

The Company's management has taken into account that the payments after each earn-out period are expected to be made in the middle of the following year, and has calculated the present value of the cash flows at a discount rate of 7.2% EUR.

The Company has entered into individual agreements with minority shareholders with a total ownership of 1.14% during December 2022, which also covered deferred payments and were financially settled during 2022. The present value of the expected earn-out payments, taking into account the revaluation effects of these agreements, amounted to EUR 9,496,071 (HUF 3,800,802 thousand) at 31 December 2022.

### Presentation of the value of the option purchase price

Regarding non-controlling share packages, the Company has a call option and the owners have a put option. The Company's call option can be exercised from 1 July 2025 to 1 July 2028, and the sellers' put option can be exercised in multiple instalments from 1 July 2026 to 30 June 2028. The formula for the optional purchase price: % of the applicable ownership share × (10.5 × consolidated adjusted EBITDA

based on the average of the two years preceding the payment of the optional purchase price *minus* net debt). The Company has assumed that the options will be exercised, on average, in mid-2027. The amount of option payments is surrounded by significant uncertainty as they depend on HGroup group's actual future EBITDA figures. At the close of each business year, the Company's management reviews the assumptions used to calculate the option payments based on Hgroup's business plan.

The following table presents the details of the expected option payments:

thousand EUR	2022	2023	2024	2025	2026	Average
HGroup Group's expected consolidated	6 249	6 471	7 171	7 314	7 460	7 387
EBITDA						
- Adjustments (24% tax)	-1 500	-1 553	-1 721	-1 755	-1 790	-1 773
HGroup Group's expected consolidated	4 749	4 918	5 450	5 559	5 670	5 614
adjusted EBITDA						
EV/EBITDA multiplier						10,5x
Expected Enterprise Value						58 949
- Net Debt						0
Expected equity value						58 949
x 70% x 12% = 8.4%						30,00%
Expected option payout						17 685
The Company's management has taken into a	ccount that	the paym	nent of th	ne option	purchase	e price is

The Company's management has taken into account that the payment of the option purchase price is expected to take place in June 2027 and has calculated the present value of the cash flow using a discount rate of 7.2% EUR. The Company has entered into individual agreements with minority shareholders with a total ownership of 1.14% during December 2022, which also covered option payments and were financially settled during 2022. The present value of the expected option payments, taking into account these agreements as well, amounted to EUR 12,455,776 (HUF 4,985,424 thousand) at 31 December 2022. The Company does not include the expected value of option payments in its standalone financial statements.

# 3. Property, machinery and equipment

Gross value	Land and buildings	Machinery and equipment	Total
As at 31 December 2020	409	11 553	11 962
Acquisition	0	5 662	5 662
Decrease	0	(3 000)	(3 000)
As at 31 December 2021	409	14 215	14 624
Acquisition	0	136 713	136 713
Decrease	0	(199)	(199)
As at 31 December 2022	409	150 729	151 138
Depreciation and impairment			
As at 31 December 2020	(158)	(10 795)	(10 953)
Annual depreciation	(28)	(842)	(870)
As at 31 December 2021	(186)	(11 637)	(11 823)
Annual depreciation	(27)	(4 858)	(4 885)
As at 31 December 2022	(213)	(16 495)	(16 708)
Net book value			
As at 31 December 2022	196	134 234	134 430
As at 31 December 2021	223	2 578	2 801
As at 31 December 2020	251	758	1 009

During 2022, the Company purchased 4 vehicles for a total of HUF 133,079 thousand, for which it used bank financing of a total of HUF 68,944 thousand, see section 5.

#### 4. Intangible assets

Gross value	Intangible assets	
As at 31 December 2020	4 279	
Acquisition	120	
As at 31 December 2021	4 399	
Acquisition	167	
As at 31 December 2022	4 566	
Depreciation and impairment		
As at 31 December 2020	(3 463)	
Annual depreciation	(187)	
As at 31 December 2021	(3 650)	
Annual depreciation	(205)	
As at 31 December 2022	(3 855)	
Net book value		
As at 31 December 2022	711	
As at 31 December 2021	749	
As at 31 December 2020	816	

The Company did not have any significant intangible asset movements in 2022 and 2021.

### 5. Leases

The Company has long term leases on offices and vehicles for its central administration and management. The Company applies a 3.61% discount rate to calculate the present value of right-of-use and lease obligations.

<b>Right-of-use</b> Land and buildings	31.12.2022	31.12.2021
Machinery and equipment	244	1 220
	244	1 220
Other vehicles	133 079	0
Lease obligations		
less than 1 year	6 998	0
between 1 and 5 years	62 042	1 224
more than 5 years		
	69 040	1 224
Depreciation of right-of-use asset	(976)	(11 544)
Interest expenditure	(29)	(257)
	(1 005)	(11 801)
The Company reports lease liabilities related to other vehicles financed under finance leases as lease liabilities.

### 6. Investments in subsidiaries

Every year, the Company has to examine whether the investments of its subsidiaries suffered any impairment. The Company determines the recoverable amount based on value in use calculations. The method requires the estimation of future cash flows and the determination of discount rates for the calculation of cash flow present values. The Company used a weighted average cost of capital of 9.8% to discount cash flows.

	2022	2021
	Dec 31.	Dec 31.
Hgroup S.p.a.	6 820 237	
Metro House Franchise S.A	863 464	863 464
MyCity Residential Development Kft.	302 040	302 040
Home Line Center Kft.	252 000	252 000
GDD Commercial Kft.	219 500	219 500
REIF 2000 Kft.	42 600	42 600
Home Management Kft.	21 500	21 500
Hitelcentrum Kft.	14 650	14 650
Duna House Ingatlan Értékbecslő Kft.	13 800	13 800
Duna House Franchise s.r.o.	10 000	10 000
Credipass Polska S.A.	8 814	
Duna House Biztosításközvetítő Kft.	5 000	5 000
Duna House Franchise Kft.	5 000	5 000
Energetikai Tanusítvány Kft.	3 000	3 000
Impact Asset Management Alapkezelő Zrt.	-	112 446
Total investments in subsidiaries	8 581 605	1 865 000

On 13 January 2022, the Company acquired a 70% stake in the Italian credit intermediary group Hgroup Spa. Section 2.4.2.1 includes the details of the transaction.

The Company's Board of Directors has carried out a test of the value of the investments shown in the Company's balance sheets in connection with its subsidiaries. According to the profit generating capacity of the companies concerned, there was no need to account for impairment.

The Board of Directors also decided to sell Impact Alapkezelő Zrt. as the redemption rules adversely affecting public open-ended real estate funds have resulted in a continuous decline in the net asset value of the fund managed by it. The investment in Impact Alapkezelő Zrt. (HUF 142,446 thousand at the end of 2022) has been reclassified as assets held for sale.

# 7. Deferred tax receivables

In the course of calculation of deferred tax the Company compares the value that can be taken into account for taxation to the book value by asset and liability. If the difference is a temporary difference, i.e., it will be offset within a foreseeable time, then it will take a deferred tax liability or asset, depending on the prefix. When an asset is recorded, the Company examines recovery separately. The Company calculates the deferred tax incurred at a 9% tax rate, because the actual tax impact of the temporary differences relating to the particular assets and liabilities will occur in a period when the corporate profit tax rate is likely to be 9%.

The assets are supported by a tax strategy prepared by the management, which proves the recovery of the asset.

#### 8. Amounts owed by related undertakings

The Company's affiliated parties may be individuals or entities that are affiliated with the Company.

In the case of a private individual or a close relative of a private individual, a relationship with the Company exists if such individual:

- exercises control or joint control, or
- has significant influence over the Company;
- is a member of key management of the reporting business unit or one of its parent companies.

The business unit is related to the reporting business unit if any of the following conditions are met:

- The business unit and the reporting business unit are part of the same group (i.e. each parent company, subsidiary, and associated company is related).
- One business unit is an associate or joint venture of another business unit (or an associate or joint venture of a member of a group of which the other business unit is a member).
- Both business units are joint ventures of the same third party.
- One business unit is a joint venture of a third business unit and the other business unit is an associate of the third business unit.
- The business unit provides a post-employment benefit plan for employees of the reporting business unit or of a business unit related to the reporting business unit. If the reporting business unit itself provides such a plan, the sponsoring employers are also related to the reporting business unit.
- The business unit is controlled or jointly controlled by an individual related to the Company or such an individual has a key management position in the business unit.
- A business unit, or any member of the group of which the business unit is a part, provides key management services to the reporting business unit or the parent of the reporting business unit.

The Company has entered into transactions with related parties on the same terms as transactions with unrelated parties, where these terms are reasonable.

The value of related receivables contains the following:

	2022 Dec 31.	2021 Dec 31.
Short-term loans extended to subsidiaries and the interest due therefor, trade receivables, additional payments Dividend receivables against subsidiaries	3 231 819 300 000	5 572 553 795 080
Total receivables from related undertakings	3 531 819	6 367 633

The decrease in short-term loans granted to subsidiaries constituting the related receivables is primarily related to the loan granted to finance the residential developments realised via MyCity Residential Development Kft. Loan, interest, and dividend receivables related to the project amounted to HUF 1,740,070 thousand at the end of 2022 (2021: HUF 3,545,400 thousand).

The Company's liabilities to related parties are presented in Section 17 and the remuneration of the Board of Directors and the Supervisory Board in Section 32.

#### 9. Other receivables

	2022	2021
	Dec 31.	Dec 31.
Receivables related to the purchase of shares	585 121	
Accrued incomes	41 327	1
Prepaid expenses	3 825	
Advances paid	1 371	672
Other receivables	1 973	3 278
Total other receivables:	633 617	3 951

At the end of 2022, the Company had a total of HUF 585,121 thousand in receivables from the sellers of Hgroup Spa., which will be recovered through deferred purchase prices. For details of the transaction, see Section 2.4.2.1.

Under accrued income, the Company shows accrued interest on time deposits, which amounted to HUF 41,327 thousand at the end of 2022.

#### 10. Instruments classified as held for sale and liabilities directly linked to them

The Board of Directors decided to sell Impact Alapkezelő Zrt. as the redemption rules adversely affecting public open-ended real estate funds have resulted in a continuous decline in the net asset value of the fund managed by it.

The sale of assets held for sale is expected to be completed within one year of the reporting date. The following is a summary of the assets held for sale and the liabilities directly associated with them:

	Impact Alapkezelő Zrt.
	31.12.2022
Investments in subsidiaries	(142 446)
Assets classified as held for sale	142 446

Impact Alapkezelő Zrt. was included in the Investments in subsidiaries row with a book value of HUF 142,446 thousand, from which it was reclassified to Assets classified as held for sale at the end of 2022. The net asset value of Impact Alapkezelő Zrt. was HUF 143,369 thousand at the end of 2022.

#### 11. Cash and cash equivalents

	2022	2021
	Dec 31.	Dec 31.
Bank account balance	8 668 896	3 983 496
Cash balance	184	448

#### **Total cash**

8 669 080 **3** 983 944

The Company's liquid assets amounted to HUF 8,669,080 thousand at the end of 2022 (2021: HUF 3,983,944 thousand). The change was mainly driven by the issuance of the Duna House NKP 2032/I bond in January 2022 and the acquisition of Hgroup S.p.A. (for details see Sections 2.4.2.1 and 15, and in the Cash Flow Statement).

Since 7 December 2017, it has been managing its bank accounts linked to its Hungarian operations under a cash pooling regime, which makes automatic internal group financing possible. A general current account limit of HUF 100 million is available to back the cash pool system, which amount is suited to the needs of regular operations and can be used to satisfy any transitional additional financing needs. No amounts were used from this overdraft facility as at the end of the reporting period.

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#### 12. Registered capital and profit reserve

The Company's share capital is HUF 171,989 thousand, which consists of 34,387,870 dematerialized ordinary shares of HUF 5 face value each and 1,000 preferential shares of HUF 50 face value each.

In 2020, the Company implemented a stock split. As of 5 August 2020, as value date, the 3,438,787 dematerialized ordinary shares of HUF 50 face value each were converted to 34,387,870 dematerialized ordinary shares of HUF 5 face value each As a result of this transformation, each dematerialized ordinary share with a face value of HUF 50 was replaced by 10 ordinary shares with a face value of HUF 5 each.

The following table presents the number and face value of the shares issued by the Company:

	2	022	2	021
Class of shares	Number	Total face value (HUF thousand)	Number	Total face value (HUF thousand)
"A" ordinary share, face value of HUF 5 "B" employee preferential share, face value of	34 387 870	171 939	34 387 870	171 939
HUF 50	1 000	50	1 000	50
Total	34 388 870	171 989	34 388 870	171 989
	2	022 Tatal (a sa	2	021 Tatal (a.e.
"A" ordinary share, face value of HUF 5	Number	Total face value (HUF thousand)	Number	Total face value (HUF thousand)

1 January	34 387 870	171 939	34 387 870	171 939
Shares issued	0	0	0	0
31 December	34 387 870	171 939	34 387 870	171 939

	2022		2021	
"B" employee preferential share, face value of HUF 50	Number	Total face value (HUF thousand)	Number	Total face value (HUF thousand)
1 January	1 000	50	1 000	50
Shares issued	0	0	0	0
31 December	1 000	50	1 000	50

A right of preferential dividend is associated with the employee shares issued by the Company. If the General Meeting decides to pay a dividend for a given year, the employee shares with preferential dividend rights are included in the after-tax profit for the same year in the consolidated financial statements prepared in accordance with IFRS (less (i) the effect on profit of property valuations (based on: IAS 40 Investment Property); (ii) the revaluation difference recognised in the income statement for equity accounted investments; (iii) the share of profit after tax attributable to outside equity holders), up to an amount equal to 6% of the profit before tax of the ordinary shares.

The employee shares shall carry no rights to dividends other than as specified above. In particular, the employee shares do not entitle their holders to dividends in excess of the above amount, or entitle their

holders to dividends if, for the financial year concerned, the profit after tax according to the consolidated annual financial statement drawn up on the basis of IFRS is negative.

The preferential right attached to employee shares is not cumulative, and the date of dividend payments is set by the Board of Directors.

On 14 January 2021, the Company's Board of Directors decided, in its competence as general meeting, to pay an interim dividend to ordinary shareholders of HUF 450.5 million (HUF 13.1 per share), within the meaning of Government Decree 484/2020 of 10 November on the second phase of protective measures applicable during the time of emergency on the basis of Government Decree 3/2021 of 8 January. Dividend payments were started on 24 February 2021. Due to the treasury shares owned by the Company, the interim dividend paid was HUF 13.3 per share.

On 20 April 2021, the Company's Board of Directors decided, in its competence as general meeting, to approve the payment of dividends of HUF 1,388,449 thousand, in line with the provisions of Government Decree 102/2020 of 20 April. In line with the above, holders of preferred shares are entitled to an amount equal to 6% of the taxed profit less the 2021 revaluation of investment property and the revaluation of the ownership shares involved in the consolidation with the equity method (i.e. HUF 60,499 thousand); HUF 1,328,000 thousand was paid to holders of ordinary shares (HUF 38.8 per share). The amount of the dividend decided on, decreased by the value of the interim dividend paid on 24 February 2021, was paid on 15 June 2021. Due to the treasury shares owned by the Company, the dividend paid in addition to the interim dividend was HUF 25.9 per share.

On 27 April 2022, the Company's general meeting decided to pay HUF 1,175,700 thousand in dividends. In line with the above, holders of preferred shares are entitled to an amount equal to 6% of the taxed profit less the 2021 revaluation of investment property and the revaluation of the ownership shares involved in the consolidation with the equity method (i.e. HUF 75,300 thousand); HUF 1,100,400 thousand was paid to holders of ordinary shares (HUF 32.0 per share). The dividend was paid to holders of ordinary shares (HUF 32.0 per share). The dividend was paid to holders of ordinary shares was HUF 32.31 per share.

The Company's Board of Directors expects to propose a total dividend payment of HUF 3,690.0 million (HUF 107.3 per share) on the ordinary shares to the Company's Annual General Meeting scheduled for 27 April 2023.

Dividend calculations	2022	2021
Dividend for series "A" ordinary shares, based on a general meeting decision	(1 100 400)	(1 328 000)
Dividend for series "B" employee preferential shares, based on a general meeting decision	(75 300)	(60 449)
Total dividends allocated	(1 175 700)	(1 388 449)
Deducted PIT	(8 724)	0
Dividends allocated based on PIT	(1 166 976)	(1 388 449)
Q1	0	(450 537)
Q2	(1 091 381)	(877 375)
Q3	(8 724)	(88)
Dividends paid for series "A" ordinary shares	(1 100 104)	(1 328 000)
Q1	(15 112)	(15 125)
Q2	(18 825)	(15 112)
Q3	(18 825)	(15 112)
Q4	(18 825)	(15 112)
Dividends paid for series "B" employee shares	(71 587)	(60 462)
Total dividends paid	(1 171 692)	(1 388 462)

Dividends on ordinary shares was paid in a lump sum; dividends on preferential employee shares is paid in four equal instalments quarterly.

#### 13. Treasury shares

The Company intends to transfer its own shares to its directors and employees within the framework of its remuneration policy. The Company operates two share-based benefit schemes, which are detailed below.

#### **Management option scheme**

In 2018, Duna House Holding Nyrt. launched a two-year option scheme to provide long-term incentives for Group managers and key employees, which was repeated in 2019 and 2020. The Company granted option rights for 312,000 ordinary shares with a face value of HUF 5 each per scheme.

The management option scheme launched in 2021 specified a framework amount instead of numbers: HUF 20 million per participant would be made available for five participants with the scheme's future call price.

The management option scheme launched in 2022 pertains to a total of 250 thousand shares with the participation of 11 persons, at a call price of HUF 520/share, set in advance.

# Employee 2021 scheme

At the general meeting held by the Board of Directors on 17 April 2020, the Company's "Employees 2021" share scheme was approved, under which all employees that are employed in Hungary by the Group since 1 April 2020 will receive shares in the amount of their average wage of 2020 if the performance conditions are met in 2022.

#### Employee 2022 scheme

At the general meeting held by the Board of Directors on 20 April 2021, the Company's "Employees 2022" share scheme was approved, under which all employees that are employed in Hungary by the Group since

1 April 2021 will receive shares in the amount of their average wage of 2021 if the performance conditions are met in 2023.

### Employee 2023 scheme

At the General Meeting held on 27 April 2022, the Company's "Employees 2023" share scheme was approved, under which all employees that are employed in Hungary by the Group since 1 April 2022 will receive shares in the amount of their average wage of 2022 if the performance conditions are met in 2024.

# Fulfilment of the performance condition

A condition for the mutual success of the **Employees 2021** and **Management Option Scheme 2020/2022** is that the Company's 2022 consolidated sales revenue exceeds the Company's consolidated sales revenue for the 2020 business year. The results on which the employee stock ownership plans are based are summarised in the following table, based on which the performance condition has been met.

	2022	2020
Consolidated sales revenue	30 264 318	9 067 335

On 27 April 2022 ,the General Meeting decided to acquire a total of 1,500,000 ordinary shares with a nominal value of HUF 5 each belonging to series "A", with a purchase price of minimum HUF 50, but not exceeding HUF 1,500 each.

Number of treasury shares	31.12.2022	31.12.2021
Start of the period	614 671	507 830
Purchase of shares	703 192	147 147
Provided in the framework of the Management option scheme	(535 660)	-
Provided in the framework of the Employee scheme	(37 916)	(40 306)
End of the period	744 287	614 671

## 14. Other long-term liabilities

	2022 Dec 31.	2021 Dec 31.
Deferred purchase price - Hgroup S.p.a.	3 800 802	

The Company has a total earn-out obligation of HUF 3,800,802 thousand to the sellers of Hgroup S.p.a. Section 2.4.2.1 provides information on the transaction and section 9 provides information on the Company's claim against the sellers.

#### 15. Bonds payable

Bonds are initially recognised at fair value decreased by transaction costs and subsequently carried at amortised cost using the effective interest method in accordance with IFRS 9. The difference between the value received for the bonds and the value due on redemption is recognised as interest expense over the term of the bond using the effective interest method.

In 2020, the Company initiated a review of its external financing structure in order to diversify and improve the maturity structure of the Company's loan portfolio. Accordingly, the Company issued bonds under the Growth Credit Programme (NKP) of the National Bank of Hungary (MNB) and obtained competitively priced funding.

On 1 July 2019, the MNB launched the Bond for Growth Scheme, which aims to increase the efficiency of monetary policy transmission by expanding liquidity in the domestic corporate bond market. The Company uses the proceeds from the bond issue to redeem existing loans, for acquisitions, and for other investments.

The table below shows the main parameters and the outstanding bond debt:

	Coupon	Maturity	31.12.2022	31.12.2021
Duna House NKP Bond 2030/I., HUF Duna House NKP Bond 2032/I., HUF	3.00% 4.50%	2030.09.02	6 875 081 6 184 747	6 909 514
Total	1.3070	2002.01.12	13 059 828	6 909 514

#### Duna House NKP Bond 2030/I.

Following a private auction on 31 August 2020, on 2 September 2020 the Company issued bonds under the name "Duna House NKP Bond 2030/I" with a total nominal value of HUF 6,600,000 thousand, the consideration for which was made available to the Company by the bond subscribers on the day of issue. Subsequently, on 1 March 2021, the "Duna House NKP Bond 2030/I." bonds were registered in the XBond multilateral trading facility of the Budapest Stock Exchange.

The average issue value of the bonds is 104.6955% of their face value. The bonds have a fixed-rate interest, the coupon is set at 3.0%, and the term is 10 years. The average yield realised by the issuance was 2.3477 percent and the total proceeds were HUF 6,909,902 thousand. The Company capitalised borrowing costs for the issued bonds in a total of HUF 22,240 thousand (legal, organisation, and distributor fees), of which HUF 20,534 thousand was in 2020 and HUF 1,706 thousand was in 2021. Activation rate: 100%

The bond was recognised at fair value decreased by borrowing costs (HUF 6,889,368 thousand) when it was registered in 2020, with an average yield of 2.39%.

The Company used the issuance to refinance its loans used for other than financing projects and used the remainder to finance additional acquisitions. On 15 September 2020, the Company provided early repayment for the bank loan of its subsidiary Alex T. Great Sp. z. o.o, and on 2 October 2020 placed the entire amount owed to Raiffeisen Bank Zrt., including capital and interest, in a surety account as early repayment.

The Duna House NKP Bond 2030/I. pays interest and capital as follows:

	Interest payment	Payments of principal on loans	Total Cash Flow
2022	-198 000	0	-198 000
2023	-198 000	0	-198 000
2024	-198 000	0	-198 000
2025	-198 000	0	-198 000
2026	-198 000	-1 320 000	-1 518 000
2027	-158 400	-1 320 000	-1 478 400
2028	-118 800	-1 320 000	-1 438 800
2029	-79 200	-1 320 000	-1 399 200
2030	-39 600	-1 320 000	-1 359 600
Total	-1 386 000	-6 600 000	-7 986 000

# Duna House NKP Bond 2032/I.

Following a private auction on 10 January 2022, on 12 January 2022 the Company issued bonds under the name "Duna House NKP Bond 2032/I" with a total nominal value of HUF 6,000,000 thousand, the consideration for which was made available to the Company by the bond subscribers on the day of issue. Subsequently, on 18 March 2022, the "Duna House NKP Bond 2032/I." bonds were registered in the XBond multilateral trading facility of the Budapest Stock Exchange.

The average issue value of the bonds is 98.649% of their face value. The bonds have a fixed-rate interest, the coupon is set at 4.5%, and the term is 10 years. The average yield realised by the issuance was 4.7076 percent and the total proceeds were HUF 5,918,940 thousand. In 2022, the Company capitalised borrowing costs for the issued bonds in a total of HUF 4,940 thousand (legal, organisation, and distributor fees). Activation rate: 100%

The bond was recognised at fair value decreased by borrowing costs (HUF 5,914,000 thousand) when it was registered in 2022, with an average yield of 4.72%.

The Company used the bond proceeds to finance the purchase of Hgroup Spa. and plans additional acquisitions.

# The Duna House NKP Bond 2032/I. pays interest and capital as follows:

	Interest payment	Payments of principal on loans	Total Cash Flow
2023	-270 000	0	-270 000
2024	-270 000	0	-270 000
2025	-270 000	0	-270 000
2026	-270 000	0	-270 000
2027	-270 000	0	-270 000
2028	-270 000	-1 200 000	-1 470 000
2029	-216 000	-1 200 000	-1 416 000
2030	-162 000	-1 200 000	-1 362 000
2031	-108 000	-1 200 000	-1 308 000
2032	-54 000	-1 200 000	-1 254 000
Total	-2 160 000	-6 000 000	-8 160 000

#### 16. Accounts payable

	2022 Dec 31.	2021 Dec 31.
Trade payables	9 491	13 960
Total accounts payable	9 491	13 960

# 17. Liabilities to related undertakings

The value of related liabilities contains the following:

	2022	2021
	Dec 31.	Dec 31.
Loans, deposits, and other received from subsidiaries	338 158	979 954
Employee dividend payment obligation	19 453	15 445
Total related liabilities	357 611	995 399

The loan received from subsidiaries includes the Group's cash pool account and final balance. The Company's receivables from related parties are presented in Section 8 and the remuneration of the Board of Directors and the Supervisory Board in Section 32.

# 18. Other liabilities

	2022	2021
	Dec 31.	Dec 31.
Other tax liabilities	38 857	60 204
Liabilities from remuneration	4 586	17 541
Accrued costs and charges	41 216	18 023
Other	28	-148
Total other liabilities	84 687	95 620

At the end of 2022, the Company recorded tax liabilities of HUF 38,857 thousand (2021: HUF 60,204 thousand) and accrued expenses of HUF 41,216 thousand (2021: HUF 18,023 thousand) under other liabilities, while its liabilities to employees amounted to HUF 4,586 thousand (2021: HUF 17,541 thousand).

# 19. Sales revenue

	2022	2021
Revenue from holding services	195 324	330 327
Revenue from office rent re-invoicing	35 143	36 196
Re-invoicing of vehicle costs	2 051	
Revenue from recharging office common expenses	11 509	8 577
Revenue from parking lot rental fee re-invoicing	2 916	2 916
Revenue from other re-invoicing	5 331	3 578
Revenue from other accounting services	900	900
Total net sales revenues	253 174	382 494
20. Other operating income		
	2022	2021
Vodafone postpaid commission income	213	132
Other revenues	4 369	1
Total other operating income	4 582	133
21. Consumables and raw materials		
	2022	2021
Utility fees and charges	9 201	6 243
Maintenance costs	640	428
Office supplies	304	215
Fuel	1 037	1 359
Total material costs	11 182	8 245
22. Goods and services sold		
	2022	2021
Re-invoiced expenses of office rental fees	34 142	34 142
Re-invoicing of vehicle costs	189	
Cost of office parking rental to be re-invoiced	2 916	2 916
Other re-invoicing costs	5 331	3 479
Total goods and services sold	42 578	40 537

#### **23.** Contracted services

	2022	2021
Acquisition costs	125 860	3 864
Professional service fees	55 262	37 779
Costs of stock market presence	18 647	24 197
Other real estate-related costs	16 993	19 702
Office building rental fee	12 202	12 246
Analysis service fee	10 694	
Legal fees	9 198	2 977
Other services used	8 094	11 066
Cost of IT operation	6 361	4 929
Bank charges	5 985	2 321
Other rental fees	5 727	7 482
Travel and assignment expenses	4 316	2 985
Insurance fees	4 175	262
Car park rent	2 514	2 470
Vehicle rental fee	2 453	5 376
Communication costs	1 636	1 388
Duties paid	410	392
Advertising fees	209	500
Costs of education and continuing education	184	42
Cost of professional journals, subscriptions	122	113
Total services purchased	291 042	140 091

The Company has spent a total of HUF 125,860 thousand on due diligence, legal fees, and finder's fee advisory fees related to the acquisition of Hgroup Spa (acquisition costs for 2021: HUF 3,864 thousand).

The amount for professional services increased to HUF 55,262 thousand in 2022 (2021: HUF 37,779 thousand) due to the increase in the Company's audit fees.

The Company's costs related to its stock exchange presence (KELER, BSE fees) decreased in 2022 due to the Duna House NKP 2030/I. bonds issued in 2020 and introduced to the XBond market in 2021.

Other services received increased due to the HR consultancy and recruiting fees in connection with the expansion of management.

#### 24. Personnel costs

	2022	2021
Payroll cost	89 050	84 211
Contributions	11 849	17 019
MRP costs in the target year	55 057	26 049
Other personnel-type benefits	4 542	13 103
Total staff costs	160 498	140 382
Average statistical headcount	9,4	10,3

The average number of employees of the Company was 9.4 in 2022 (2021: 10.3), and the average gross salary increased from HUF 680 thousand to HUF 791 thousand.

The Company has recognised costs totalling HUF 55,057 thousand in connection with the costs for the MRP programmes detailed in section 13 (2021: HUF 26,049 thousand), which includes the costs for the employees of the Company's subsidiaries participating in these programmes.

#### 25. Other operating charges

	2022	2021
Penalties	1 153	37
Other expenses	558	590
Тах	17 914	
Total other operating charges	19 625	627

The Company has recognised a total of HUF 17,914 thousand in non-deductible VAT expenses related to motor vehicles purchased in 2022.

# 26. Revenues of financial transactions

	2022	2021
Dividend revenue	1 113 000	950 000
Interest received	755 004	214 825
Exchange rate gain	319 228	181 383
Total revenues of financial transactions	2 187 232	1 346 208

In 2022 the Company realised dividend income of HUF 1,113,000 thousand (2021: HUF 950,000 thousand ) and interest income of HUF 755,004 thousand (2021: HUF 214,825 thousand). During 2022, the Company granted loans of HUF 32,500 thousand to directors for the exercise of MRP stock options (2021: 0). The loans were fully repaid by 31 December 2022, for which the Company received a total of HUF 2,240 thousand of interest during 2022.

Exchange rate gains comprise revenue from discount treasury bills held to maturity (HUF 85,492 thousand in 2022) and the realised/non-realised exchange rate differences related to foreign currency-denominated loans against Metrohouse Franchise S.A. and Duna House Franchise s.r.o. and related to the Company's foreign currency.

### 27. Expenses of financial transactions

	2022	2021
Interest	447 690	168 895
Exchange rate losses	49 946	76 434
Depreciation of shares certificates	0	44 054
Total expenses of financial transactions	497 636	289 383

Of Interest rates, HUF 434,313 thousand relates to the Duna House NKP 2030/I and 2032/I bonds (2021: HUF 164,371 thousand), and the remaining amount is interest paid to subsidiaries within the cash pool system. In relation to bonds, see Section 15 for detailed information.

In 2021, the Company accounted a total amount of impairment of HUF 44,054 thousand for its investment in Impact Asset Mangement Alapkezelő Zrt.

#### 28. Income tax expenses

	2022	2021
Actual income tax – corporate tax	27 019	12 981
Actual income tax – local business tax	1 994	3 337
Actual income tax – innovation contribution	0	1 001
Deferred taxes	205	3 926
Total	29 218	21 245

The rate of corporate tax used to calculate deferred tax: 9%.

Reconciliation of income taxes recognised in the income statement:

	2022	2021
Profit/Loss before taxation	1 416 360	1 096 969
Hungarian corporate tax 9% (2021: 9%)	127 472	98 727
Non-deductible expenditures	661	5 152
Non-taxable income	(101 115)	(90 898)
Deferred taxes	205	3 926
Corporate tax in the profit and loss account	27 224	16 907
Business tax	1 994	3 337
Contribution for innovation	0	1 001
Total income taxes	29 218	21 245

#### 29. Capital management

The Company's policy is to preserve its equity in an amount that is sufficient for investor and creditor confidence in the future to sustain the future development of the Company. The Board of Directors seeks to maintain a policy whereby the Company undertakes a higher exposure arising from lending only against a higher rate of return, based on the advantages provided by a strong capital position and security.

The Company's capital comprises net external funds and the Company's equity (the latter comprises registered capital and reserves). Sections 0, 13 and 15- of the notes to the financial statement provide detailed information regarding these capital elements. The Group's payment obligations in respect of acquisitions are presented in Sections 2.4.2.1 and 14.

The following table presents the ratio of equity to registered capital.

	31.12.2022	31.12.2021
Registered capital Total equity	171 989 4 316 071	171 989 4 212 165
Equity capital/registered capital	2510%	2449%

The Company issued bonds under the names Duna House NKP bond 2030/I. and Duna House NKP bond 2032/I. (Section 15). The Company is obliged to redeem the bonds before maturity within 15 business days of the date of the occurrence, if the credit rating of the bonds:

- drops below B+ but not below B-, and the Bond is not given a credit rating of B+ or higher within two years (2\*365 days) of the publication of the downgrade, or
- drops to or below CCC at any time during the Maturity Period.

The Company's capital management strives to ensure that the individual members of the Company are able to engage in their respective operations and maximise profit for the shareholders by striking a balance between loan capital and equity. Furthermore, it also strives to maintain an optimal capital structure in order to reduce capital costs. The Company also carries out monitoring which aims to ensure that its member companies' capital structure complies with the local legal requirements.

The equity risk run by the Company was not significant in 2022 either.

#### 30. Risk management

The Company's assets contain liquid assets, securities, trade and other receivables and other assets excluding taxes. The Company's resources include loans and borrowings, supplier and other payables, excluding the gains or losses arising from the revaluation at fair value of taxes and financial liabilities.

The Company is exposed to the following financial risks:

- credit risk
- liquidity risk
- market risk

This Chapter describes the Company's risks specified above, the Company's objectives and policies, measurement of the processes and risk management, as well as the capital management of the Company. The Board of Directors has overall responsibility for the establishment, supervision and risk management

of the Company. The Company has a Supervisory Board and an Audit Committee consisting of three independent members.

The objective of the Company's risk management policy is to filter out and examine the risks the Company faces, to set the appropriate controls and to monitor the risks. The risk management policy and the system are reviewed so that it does reflect the changed market conditions and the Company's activities.

### The effects of COVID-19

The COVID-19 pandemic had a negative effect on the markets and operations of the Company and its subsidiaries only in the second quarter of 2020. Its effects were negligible in 2021 and 2022.

#### A presentation of the impact of the Russian-Ukrainian war

On 24 February 2022, Russia invaded Ukraine. The Company and its subsidiaries are present in two countries neighbouring Ukraine: Hungary and Poland. The Company has no direct or indirect interests in either Ukraine or Russia, thus the war and the sanctions imposed on Russia do not directly affect the Company's operations.

#### Lending risk

The risk arising from the lending activity constitutes the risk which arises from the failure of the borrower or partner to fulfil its contractual obligations, which in turn results in a financial loss for the Company. Financial instruments that are exposed to credit risks may be long or short-term placements, cash and cash equivalents, trade and other receivables.

The book value of financial instruments shows the maximum risk exposure. The table below shows the Company's maximum credit risk exposure:

	2022	2021
Lending risk	Dec 31.	Dec 31.
Trade receivables	285	285
Other receivables	633 617	3 951
Cash and cash equivalents	8 669 080	3 983 944
Total	9 302 982	3 988 180

The Company's cash and cash equivalents are held by Raiffeisen Bank Zrt.

#### Breakdown of cash and cash equivalents

	2022 Dec 31.	2021 Dec 31.
Raiffeisen Bank Zrt.	8 668 896	3 983 496
Cash	184	448
Total	8 669 080	3 983 944

The Company is rated BB-/Stable and its bonds are rated BB-. The Company's credit rating agency is Scope Ratings GmbH. The ratings are available at <u>https://www.scoperatings.com/ratings-and-research/issuer/567473</u>.

#### Exchange rate risk

An exchange rate risk is incurred when the Company performs transactions denominated in a currency other than the functional currency. The Company is exposed to foreign currency risk when financing foreign subsidiaries and making foreign acquisitions. In the preceding months, the Group built up the necessary foreign currency amounts for the first purchase price instalment of the HGroup acquisition in January 2022 and generally seeks to build up a foreign exchange balance for any major foreign exchange expenses incurred in the preceding 3-6 months.

The following table presents the Company's liquid assets by currency:

	2022	2021	
	Dec 31.	Dec 31.	
HUF	7 124 515	525 457	
EUR	1 544 565	3 458 487	
Total	8 669 080	3 983 944	

**Repayment schedule summary** 

#### Liquidity risk

Liquidity risk is the risk that the Company is unable to fulfil its financial obligations by the due date. Under the Company's liquidity management approach, there should always be sufficient liquidity available to cover the Group's obligations when they fall due under both standard and stressed circumstances without the Company's incurring unacceptable losses or risking its reputation. To further minimize liquidity risk, reduce transaction costs and increase efficiency, the Company has been managing its bank accounts linked to its Hungarian operations under a cash pooling regime since 7 December 2017, which makes automatic group financing possible.

31 December 2022				
	less than 1	between 1	more than	Total
	year	and 5 years	5 years	
Interest-bearing loans and borrowings from	338 158			338 158
affiliated enterprises (Section 17)				
Interest-bearing bonds (Section 15)	468 000	4 472 400	11 403 600	16 344 000
Deferred purchase price and option liability	2 104 019	7 701 939	0	9 805 957
(Section 2.4.2.1 and 14)				
Lease liabilities (Section 5)	114	62 042	0	62 156
Accounts payable (Section 16)	9 491			9 491
Total	2 919 782	12 236 380	11 403 600	26 559 763
31 December 2021				
	less than 1	between 1	more than	Total
	year	and 5 years	5 years	
Interest-bearing loans and borrowings from	979 954			979 954
affiliated enterprises (Section 17)				
Interest-bearing bonds (Section 15)	198 000	2 112 000	5 874 000	8 184 000
Lease liabilities (Section 5)	29	1 224	0	1 253
Accounts payable (Section 16)	13 960			13 960
Total	1 191 943	2 113 224	5 874 000	9 179 167

#### Market risk

Market risk is the risk that a change in the market prices, such as exchange rates, interest rates and prices of investments in mutual funds will affect the Company's profit or the value of its investments made in financial instruments. Market risk management is aimed at managing market risk exposure and keeping it at an acceptable level while optimising profitability. As the Company is a holding company, its exposure to market risk is equal to the sum of the exposure to market risk of its subsidiaries.

#### **Property development risks**

Of the risks typical of property development, the management focuses mainly on risks posed by increasing construction costs. The increase in the number of parallel projects implemented by the project companies poses a consistently rising liquidity risk to MyCity Group until bank financing is secured.

#### Sensitivity analysis

The Company has determined that in addition to the dividend revenues received from its subsidiaries, its results also depend on interest rate risk, which is a key variable that is fundamentally financial in nature and embodies the "cost" of group financing. It has performed sensitivity analyses for this variable. Outcome of the interest sensitivity test (as a percentage of interest changes):

#### DUNA HOUSE HOLDING NYRT. 31 December 2022 STANDALONE FINANCIAL STATEMENTS

	2022	2021
AEE	1 416 360	1 096 969
External interest revenue	-755 004	-214 825
External interest expenses	-447 690	-168 895
With actual interest	2022.01.01	2021.01.01
with actual interest	2022.01.01	2021.01.01
Profit before tax - excluding interest expense and interest income	1 109 046	1 051 039
Net interest income (income and expenses)	307 314	45 930
Profit/Loss before taxation	1 416 360	1 096 969
10/		
1% Profit before tax - excluding interest expense and interest income	1 109 046	1 051 039
Net interest income (income and expenses)	310 387	46 389
Profit/Loss before taxation	1 419 433	1 097 428
Changes in profit before tax	3 073	459
Changes in profit before tax (%)	0,217%	0,042%
5%		
Profit before tax - excluding interest expense and interest income	1 109 046	1 051 039
Net interest income (income and expenses)	322 680	48 227
Profit/Loss before taxation	1 431 726	1 099 266
Changes in profit before tax	15 366	2 297
Changes in profit before tax (%)	1,073%	0,209%
10%		
Profit before tax - excluding interest expense and interest income	1 109 046	1 051 039
Net interest income (income and expenses)	338 045	50 523
Profit/Loss before taxation	1 447 091	1 101 562
Changes in profit before tax	30 731	4 593
Changes in profit before tax (%)	2,124%	0,417%
-1%		
Profit before tax - excluding interest expense and interest income	1 109 046	1 051 039
Net interest income (income and expenses)	304 241	45 471
Profit/Loss before taxation	1 413 287	1 096 510
Changes in profit before tax	-3 073	-459
Changes in profit before tax (%)	-0,217%	-0,042%
-5%		
Profit before tax - excluding interest expense and interest income	1 109 046	1 051 039
Net interest income (income and expenses)	291 948	43 634
Profit/Loss before taxation	1 400 994	1 094 673
Changes in profit before tax	-15 366	-2 297
Changes in profit before tax (%)	-1,097%	-0,210%
-10%		
Profit before tax - excluding interest expense and interest income	1 109 046	1 051 039
Net interest income (income and expenses)	276 583	41 337
Profit/Loss before taxation	1 385 629	1 092 376
Channess in some fit has farme to an	-30 731	-4 593
Changes in profit before tax	-30731	1050

The Company strives to ensure the reduction of the interest rate risk, already low, primarily by tying up liquid assets.

#### 31. Financial instruments

The following qualify as financial instruments: financial investments; of current assets, trade receivables; securities and liquid assets; loans and credits received; and trade liabilities.

31 December 2022	Carrying value	Fair value
Financial instruments Assets recorded at amortised historical cost		
Trade receivables Cash and cash equivalents	285 8 669 080	285 8 669 080
<b>Financial liabilities</b> Liabilities recorded at amortised historical cost		
Debts on issue of bonds Lease liabilities	13 059 828 69 040	8 579 325 69 040
Liabilities recorded at fair value		
Deferred purchase price and option payments	8 786 226	8 786 226
31 December 2021	Carrying value	Fair value
Financial instruments Assets recorded at amortised historical cost		
Trade receivables Cash and cash equivalents	285 3 983 944	285 3 983 944
<b>Financial liabilities</b> Liabilities recorded at amortised historical cost		
Debts on issue of bonds Lease liabilities	6 909 514 1 224	6 909 514 1 224

The book value of the financial instruments valued at amortised cost provides a rational approach to fair value, with the exception of the fixed interest rate bonds issued by the Company. The fair value of the Duna House NKP 2030/I and 2032/I bonds presented in Section 14decreased to HUF 8,579,325 thousand (book value: HUF 13,059,828 thousand) due to the significant increase in long-term reference interest rates in 2022. Due to the chosen accounting policy, the Company does not show the difference between fair value and book value in its financial statements. The Company used the following inputs to calculate fair value:

	Duration (years)	Zero coupon yield	Spread	Expected return
NKP 2032/I. issue	6,74	4,66%	1,92%	6,58%
31 December 2022				
NKP 2032/I.	5,46	10,18%	1,92%	12,10%
NKP 2030/I.	4,97	9,92%	1,92%	11,84%

The cash flow of the bonds is described in Section 1514.

#### 32. Remuneration of the Board of Directors and Supervisory Board

In 2022, the total amount of the remuneration due to the members of the Board of Directors and the Supervisory Board was HUF 123,755 thousand (In all of 2021: HUF 102,619 thousand). These amounts also include the dividend paid to the members of the Board of Directors for preferential employee shares held by them and the distribution of shares actually implemented as part of the employee stock ownership plan.

	2022	2021
Members of the Board of Directors	116 777	97 219
Short-term employee benefits (income from salary)	60 388	49 334
Short-term employee benefits (preferential dividend)	52 975	44 742
Share-based payment	3 415	3 143
Members of the Supervisory board	7 250	5 400
Short-term employee benefits (honorarium)	7 250	5 400
Total	124 027	102 619

The following option schemes are operated for members of the Company's management (for more details see Section 13). In addition to Ferenc Máté and Dániel Schilling, members of the Board of Directors and certain senior and mid-level managers of the Company and its subsidiaries participate in the programmes.

Program	Condition of effectiveness	Entry into force	Start of the drawdown period	End of drawdown period	Drawdown exchange rate, HUF	2022	2021
						Number of existing units	Number of existing units
2018/2020	Implemented	2018	2020	2022	375	0	259 000
2019/2021	Implemented	2018	2021	2023	391	0	276 600
2020/2022	Implemented	2020	2022	2023	511	311 990	311 990
2021/2023*	Implemented	2021	2023	2023	Determined by the 2023 Annual General Meeting		
2022/2024	Pending	2022	2024	2026	520	250 000	-
Total						561 990	847 590

The table shows the number of options available to all participants:

\* The total drawdown rate of the options under the 2021/2023 plan is HUF 100,000 thousand, which will be converted into a number of options at the drawdown rate determined by the 2023 Annual General Meeting.

During 2022, the Company granted loans of HUF 32,500 thousand to directors for the exercise of MRP stock options (2021: 0). The loans were fully repaid by 31 December 2022, for which the Company received a total of HUF 2,240 thousand of interest during 2022.

The Company's receivables from related parties are presented in Section 8 and its liabilities in Section 17.

#### **33.** Events after the balance sheet date

The following events took place after the balance sheet date and until the approval of the financial statements for publication, which did not affect the results.

#### Hgroup minority purchases

On 26 January 2023, the Group acquired a 5.99% stake in Hgroup Spa. from a minority shareholder who is not active in the management of the company. The combined consideration for the share and the purchase price liabilities to the seller was EUR 2.35 million.

Subsequently, on 31 January 2023, the Group increased its shareholding in Hgroup Spa by a further 16.85% to 93.98%, through the acquisition of the share package of company founder Diego Locatelli. Under the sale and purchase agreement, the parties will settle the consideration for the share in the same amount and at the same time as the option obligation set out in the sale and purchase agreement dated 10 December 2021. The consideration will be increased by the dividend paid by Hgroup Spa on the 16.85% stake until the purchase price is paid.

#### Purchase of Fimaa

During March 2023, Hgroup Spa. increased its stake in Credipass S.r.l. to 99.87% by acquiring a 5.0% stake, bringing the Company's indirect ownership to 71.0%.

#### **Recommended dividend**

The Company's Board of Directors expects to propose a total dividend payment of HUF 3,690.0 million (HUF 107.3 per share) on the ordinary shares to the Company's Annual General Meeting scheduled for 27 April 2023.

#### Purchase of treasury shares

Based on the decision of the General Meeting passed on 27 April 2022, the Company's Board of Directors purchased a total of 71,812 treasury shares between 31 December 2022 and 20 March 2023 at stock market rates. The amount of Company treasury shares on 20 March 2023 was 816,099.

#### 34. Other publication obligations required by the Accounting Act

The reconciliation table below shows the reconciliation between the components of equity as determined in accordance with Section 114/B of Act C of 2000 on Accounting ("Accounting Act") as valid in Hungary and the components of equity as reported in the separate financial statements under EU IFRS, in accordance with the provisions of Section 114/B (4) a) of the Accounting Act. The reconciliation consists of both the allocation of the components of equity under EU IFRS to the components of equity under the Accounting Act and the derivation of the differences between the two types of equity.

Registered capital171 989171 989Reserves3127 8023 207 858Treasury shares-370 862-243 406Profit / loss for the year1 387 1421 075 724Section 114/B (4) Equity as per IFRS4 316 0714 212 165Registered capital as defined in the instrument of incorporation, if it qualifies as an equity instrument171 989171 989Nominal value of treasury shares repurchased (-)-3 721-3 073Section 114/B (4) b) Registered capital as per IFRS*168 268168 916Section 114/B (4) c) Capital subscribed but not paid upThe sum of all elements of equity that do not meet the IFRS definition of registered capital, capital reserve1 564 0661 544 146Profit retained from prior years not distributed to owners, which may not include other comprehensive income, recognised in the IFRS Annual Report (±)1 663 712Section 114/B (4) d) Capital reserve1 563 7361 663 712Section 114/B (4) g) Profit reserve1 387 1421 075 724Section 114/B (4) g) Profit reserve1 387 1421 075 724Section 114/B (4) p) Tid-up reservesSection 114/B (4) g) Profit reserve1 387 1421 075 724Section 114/B (5) a) Reconciliation of the amount of registered capital as per the IFRS-Section 114/B (5) b) Profit reserve available for dividend payments171 989171 989Profit/Ioss the target yearSection 114/B (5) b) Profit reserve available for dividend payments171 989171 989Re		31.12.2022	31.12.2021
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Section 114/B (5) b) Profit reserve available for dividend payments profit reserve (including the profit/loss for the financial year ending with the last Annual Report)		168 268	168 916
profit reserve (including the profit/loss for the financial year ending with the last Annual Report)		3 721	3 073
Profit reserve available for dividend payments2 950 8782 739 436	profit reserve (including the profit/loss for the financial year ending with the last		
	Profit reserve available for dividend payments	2 950 878	2 739 436

\* The registered capital shows, in the balance sheet, the value of the subscribed capital as recorded in the articles of association, the above table shows the derivation as required by the provisions of the above-mentioned paragraph of the Accounting Act.

The Company intends to use the amount of dividends declared by the subsidiaries up to the date of authorisation of these separate financial statements for the payment of dividends after the 2022 financial year.

The Company is obligated to have its standalone report audited in line with the IFRS. The auditor is Ernst & Young Könyvvizsgáló Kft (1132 Budapest, Váci út 20., registration number: 001165). The chamber member auditor personally responsible for the audit: Rita Domoszlai (chamber registration number: 007371).

The value of the audit services provided by Ernst & Young Könyvvizsgáló Kft. to the Company was EUR 43,000 in 2022, which includes the audit fees for the standalone and consolidated accounts of Duna House Holding Nyrt. but does not include the audit fees for the component reports. The auditor does not provide any other services to the Company.

The person responsible for compiling the standalone report under the IFRS: Ferenc Máté, certified accountant, registration number: 193951.

The following persons are authorised to sign the report: Doron Dymschiz, Member of the Board of Directors, (1025 Budapest, Szépvölgyi út 206/A), Gay Dymschiz, Member of the Board of Directors (1125 Budapest, Mátyás király út 52.), Ferenc Máté, Member of the Board of Directors (1121 Budapest, Denevér út 70.), Dr. Jenő Nagy, Member of the Board of Directors (1037 Budapest, Vízmosás lejtő 22.), and Dániel Schilling, Member of the Board of Directors (1126 Budapest, Kiss János altábornagy utca 38.).

In line with the rules of disclosure set out by the Accounting Act, the Company publishes its annual report on <u>https://e-beszamolo.im.gov.hu/</u> as well as the Company's website: <u>https://dunahouse.com/hu/kozzetetelek</u>.

#### **35.** Liability declaration and approval of the financial statements for disclosure

In line with Annex 2 to Decree no 24/2008. (VIII. 15.) of the Minister of Finance on the information obligation related to publicly traded securities, the Board of Directors hereby declare that these audited standalone financial statements (independent auditor report attached) give a fair picture of the assets, liabilities, financial situation and performance of the Company.

The Board of Directors of the parent company of the Company discussed these standalone financial statements at its meeting held on 6 April 2023 and approved their disclosure in this form.

Budapest, 6 April 2023

Persons authorised to sign the consolidated statements:

**Doron Dymschiz** Member of the Board of Directors

**Gay Dymschiz** Member of the Board of Directors

**Ferenc Máté** Member of the Board of Directors

**Dr. Jenő Nagy** Member of the Board of Directors

**Dániel Schilling** Member of the Board of Directors

DUNA HOUSE HOLDING NYRT. 31 December 2022 STANDALONE FINANCIAL STATEMENTS

DUNA HOUSE HOLDING NYRT.

**BUSINESS REPORT** 

**ON THE 2022 ACTIVITIES OF THE COMPANY** 

## 1. Company profile

This business report was prepared by the Board of Directors based on the standalone financial statements of Duna House Holding Nyrt. (the "Company") for the year ending with 31 December 2022. Duna House Holding Nyrt is a public limited company registered in Budapest, with its registered office at 1016 Budapest, Gellérthegy utca 17.

The Duna House Holding Nyrt. was founded in 2003; its main activity, by way of its subsidiaries, is real estate and loan brokerage. Through its subsidiaries, the Group is a leader in Central Europe in the service sector, primarily in the areas of real estate and financial product brokerage: with a total of 315 real estate offices, it has more than 5,000 real estate agents and credit advisors at the disposal of its clients in Hungary, Italy, Poland, and the Czech Republic.

The Company has been growing steadily since its IPO in November 2016:

- It acquired Metrohouse, the largest real estate network in Poland, in April, 2016,
- in September, 2016, it acquired an 80% stake in Duna House Franchise s.r.o. in the Czech Republic and through it in its two subsidiaries Center Reality s.r.o. and Duna House Hypotéky s.r.o,
- It acquired the Polish credit intermediary Gold Finance Sp. z.o.o in November 2018 and the Polish credit intermediary Alex T. Great Sp. z o.o in early January 2020,
- in January 2022, the Group acquired a 70% stake in HGroup, the Italian market leader in credit intermediation, and further future put/call options could increase the Group's stake to 100%. The Company has had majority control in the Italian subsidiaries since 1 April 2022.

# It is a strategic objective of Duna House Holding Nyrt. to extend its expertise to the Central-European region and to become a major international player.

#### The effects of COVID-19

The COVID-19 pandemic had a negative effect on the Company's markets and operations only in the second quarter of 2020. Its effects were negligible in 2021 and 2022.

#### A presentation of the impact of the Russian-Ukrainian war

On 24 February 2022, Russia invaded Ukraine. The Company and its subsidiaries are present in two countries neighbouring Ukraine: Hungary and Poland. The Company has no direct or indirect interests in either Ukraine or Russia, thus the war and the sanctions imposed on Russia do not directly affect the operations of the Company and its subsidiaries.

The Company's registered seat is at H-1016 Budapest, Gellérthegy u. 17.

Principal activities:

- selling and operating franchise systems
- real estate agency services
- financial products brokerage
- insurance brokerage
- real estate appraisal services and the mediation thereof
- energy certification services and the mediation thereof
- real estate management
- buying and selling of own real estate
- residential real estate fund management
- real estate development

# **1.1** Subsidiaries and joint undertakings of the Company

Company name	Address	31.12.2022	31.12.2021
Direct subsidiaries of Duna House Hole Duna House Biztosításközvetítő Kft.		100%	100%
	1016 Budapest, Gellérthegy u. 17. 1016 Budapest, Gellérthegy u. 17.	100%	100%
Credipass Kft.		100%	100%
DH Projekt Kft.	1016 Budapest, Gellérthegy u. 17.		
Duna House Ingatlan Értékbecslő Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Franchise Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Energetikai Tanúsítvány Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Superior Real Estate Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Home Management Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
REIF 2000 Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
GDD Commercial Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
SMART Ingatlan Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Impact Alapkezelő Zrt.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Home Line Center Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Akadémia Plusz 2.0 Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Szolgáltatóközpont Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Metrohouse Franchise S.A.	02-675 Warszawa, ul. Wołoska 22, Polska (Poland)	100%	100%
Credipass Polska S.A.	02-675 Warszawa, ul. Wołoska 22, Polska (Poland)	100%	-
MyCity Residential Development Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Duna House Franchise s.r.o.	140 00 Praha 4, Michelská 300/60 (Czech Republic)	80%	80%
HGroup S.p.A.	24121 Bergamo, via Martiri di Cefalonia 5 (Italy)	71%	0%
Subsidiaries of Metrohouse Franchise	<u>S.A.</u>		
Metrohouse S.A.	02-675 Warszawa, ul. Wołoska 22, Polska (Poland)	100%	100%
Credipass Sp. z. o.o	02-675 Warszawa, ul. Wołoska 22, Polska (Poland)	100%	100%
Primse.com Sp. z o.o.	02-675 Warszawa, ul. Wołoska 22, Polska (Poland)	90%	90%
Subsidiaries of MyCity Residential Dev	velopment Kft.		
Pusztakúti 12. Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
Reviczky 6-10. Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
, MyCity Panoráma Kft.	1016 Budapest, Gellérthegy u. 17.	100%	100%
As jointly managed undertakings			
Hunor utca 24 Kft.	1016 Budapest, Gellérthegy u. 17.	50%	50%
Subsidiaries of Duna House Franchise			
Duna House Hypoteky s.r.o.	140 00 Praha 4, Michelská 300/60 (Czech Republic)	80%	80%
Center Reality s.r.o.	140 00 Praha 4, Michelská 300/60 (Czech Republic)	80%	80%
Subsidiaries of HGroup S.p.A.		00/0	00/0
Credipass S.r.l.	24121 Bergamo, via Martiri di Cefalonia 5 (Italy)	67%	0%
Medioinsurance S.r.l.	24121 Bergamo, via Martiri di Cefalonia 5 (Italy) 24121 Bergamo, via Martiri di Cefalonia 5 (Italy)	71%	0%
Realizza S.r.l.	24121 Bergamo, via Martiri di Cefalonia 5 (Italy) 24121 Bergamo, via Martiri di Cefalonia 5 (Italy)	58%	0%
Relabora S.r.l.	24121 Bergamo, via Martiri di Cefalonia 5 (Italy) 24121 Bergamo, via Martiri di Cefalonia 5 (Italy)	53%	0%
	24121 Deiganio, via iviaitin ui Ceraionia 5 (Italy)	33%	0%

#### 2. Presentation of the market and economic environment that affects the Company's activities

#### 2.1 Loan market<sup>1</sup>

In January 2022, the Group acquired Hgroup Spa., a subsidiary of Credipass S.r.l., one of the largest credit intermediaries in Italy. Following the acquisition, the Group will be active as a credit intermediary in Italy, Poland, and Hungary.

In 2022, the credit exposure of the population in the regions of the Group's operations are not high in a European comparison. According to data provided by the National Bank of Hungary (MNB) and the European Central Bank (ECB), residential loans accounted for 36% of the GDP in Italy, 32% of the GDP in Poland, and 14% of the GDP in Hungary in 2022 Q3. The annual change in household credit was moderate in the region: it fell by 6.3% in Hungary, 3.3% in Italy, and 4.4% in Poland.



# Source: National Bank of Hungary, Credit processes, March 2023

As inflation reared its head at the end of 2021, central banks started raising interest rates first in Hungary and then in Poland; in 2022, the war between Russia and Ukraine and the energy market shock also forced American and European central banks to increase their rates. The interest rate hike may have different effects on the credit markets of various countries depending on the nature of the retail loan volume and typical interest rate periods.

Housing loan interest rates in Hungary rose gradually from 4.7% in January 2022 to 11.3% in December. According to the data of the National Bank of Hungary, HUF 2,418 billion in residential loans were issued in 2022, 10.1% less than the previous year's figure. The decline accelerated in the third and fourth quarters of the year, reaching 25.2% and 34.3% respectively on a year-on-year basis. The share of housing loans in total lending remained stable on an annual average, but the year-end decline was more pronounced for housing loans, where the year-on-year decline in the third and fourth quarters was 28.9% and 53.9%, respectively.

<sup>1</sup> Source: https://www.mnb.hu/kiadvanyok/jelentesek/hitelezesi-folyamatok/hitelezesi-folyamatok-2023-marcius

In total, HUF 1 195 billion of housing loans were received by individuals, 8.3% less than in 2021. The Group expects a gradual reduction in lending rates over 2023 as inflation slows.

According to the MNB survey, 18% of banks expect mortgage loan volumes to increase in the retail segments, while 8% expect them to decrease.

According to the Polish Bank Association, the housing loan market in Poland fell by 40.8% to PLN 37.5 billion in the first three quarters of 2022. According to the Polish Credit Information Bureau (BIK), the mortgage market will contract by 49.1% in 2022 as a whole. The dramatic fall is due to a product structure characterized by typically short interest periods, rising interest rates, strict PTI (payment-to-income) rules, and the resulting disappearance of household creditworthiness. The Polish regulation authority (KNF) has relaxed the PTI rules for fixed-rate loans, increasing the amount of credit that can be borrowed by an average of 20%. As the positive impact of the change could be more significant as early as the second quarter of 2023, the market is expected to bottom in the last quarter of 2022 or the first quarter of 2023. In addition, the Polish government plans to introduce subsidised loans for young first-time home buyers later this year, which could give a further boost to the property and credit markets.

According to Hypostat data, new mortgage lending in Italy amounted to EUR 79 billion (+3.6% year on year) in 2021, while outstanding loans amounted to EUR 409 billion. Long-term loans are popular in the Italian credit market and, as lending rates rise, the overall Italian mortgage market fell by 22.7% in 2022 as a whole, according to analysts at CRIF, and the double-digit decline continued in the first month of 2023, with the market down 22.8% compared to January 2022. Although the market share of mediators increased significantly in recent years from around 10% before COVID-19, the figure is still around 20% and holds additional possibilities for long-term growth for the Group. There is also an opportunity for the Group to increase market share in CQS (cessione del quinto), salary and pension backed loans, which are considered less sensitive to interest rate fluctuations and more crisis resistant in the credit mix.

# 2.2 Real estate market

According to Eurostat's 2021 data, 69.9% of the population of the European Union lives in real estate they own. The Group's countries have an above-average home ownership rate (91.7% in Hungary, 86.8% in Poland, 78.3% in the Czech Republic, and 73.7% in Italy), which provides a stable market for the Group's real estate brokerage activities, that mainly serve private home buyers and sellers. In Hungary, Poland, and Italy, the share of overcrowded residential property is above the EU average, and the housing stock in these markets is expected to grow in the long term.

According to estimates by Duna House Group, there were 125 thousand transactions on the Hungarian residential market in 2022, which is 22% less than in 2021. The housing market, which bounced back after COVID-19 due to changing consumer behaviour, cooled significantly as lending rates were raised in response to inflation pressure. According to the data published by the Group in the Duna House Barometer, depending on the location and type of dwelling, the average price of second-hand dwellings increased by 20-25% compared to the end of 2021, while in the last two quarters there was a decrease in nominal terms compared to the peak in the second quarter of 2022<sup>2</sup>. The role of state subsidies used was significant: according to the Group's own data, in the last quarter of 2021, buyers submitted applications for CSOK (Family Housing Support Programme) support for 24.7% of all loans.

<sup>&</sup>lt;sup>2</sup> Source: Duna House Barométer No 138 published by Duna House Franchise Kft.
#### DUNA HOUSE HOLDING NYRT. 31 December 2022 STANDALONE FINANCIAL STATEMENTS

Several negative factors have shaped the real estate market in Poland. The war between Russia and Ukraine is creating a general sense of uncertainty in the region, compounded by a sharp rise in interest rates. Prices are up 6-7% compared to the end of 2021 but down a significant 5-10% per region compared to the peak in the third quarter of 2022<sup>3</sup>. In Poland, there were approximately 700,000 property transactions in 2021, with no official figures available for 2022. In Poland, unlike in Hungary, access to housing subsidy schemes is much more limited, and the market recovery will be significantly affected by interest rates and borrowing limits.

In Italy, housing transactions have been on an upward trend since 2014, broken only by COVID-19 in 2020. The number of housing sales was around 748,500 in 2021, 34% more than in 2020 and 24% more than in 2019. According to preliminary estimates by the Italian National Institute of Statistics (ISTAT), the house price index rose by 3.0% year-on-year in the third quarter of 2022. Q2 2022 data show that the number of real estate transactions increased by 6.4% over a year.

<sup>&</sup>lt;sup>3</sup> Source: The Q4 2022 issues of Barometr Metrohouse i Credipass, published by Metrohouse Franchise S.A.

# 3. The Company's financial and equity situation

#### 3.1 Income Statement

	2022	2021
Net sales revenues	253 174	382 494
Other operating income	4 582	133
Total revenue	257 756	382 627
	(44,402)	(0.045)
Consumables and raw materials	(11 182)	(8 245)
Goods and services sold	(42 578)	(40 537)
Contracted services	(291 042)	(140 091)
Personnel costs	(160 498)	(140 382)
Depreciation and amortisation	(5 091)	(1 056)
Depreciation of right-of-use	(976)	(11 544)
Other operating charges	(19 625)	(627)
Operating costs	(530 992)	(342 482)
Operating profit/loss	(273 236)	40 145
Financial income	2 187 232	1 346 208
Financial charges	(497 636)	(289 383)
Profit before tax	1 416 360	1 096 970
Income tax expense	(29 218)	(21 245)
Profit for the year	1 387 142	1 075 725
Total comprehensive income	1 387 142	1 075 725

*Source: Audited Standalone Annual Report of the Company in accordance with the IFRS* 

In 2022, the Company realised HUF 253 million (2021: HUF 382 million) in revenue. This year it consisted mainly of office and parking rental fees invoiced to the subsidiaries with a registered office at the real estate in Gellérthegy u., as well as the holding services provided and invoiced to the subsidiaries.

Within operating expenses, services used increased significantly due to due diligence, legal, and advisory costs related to the acquisition of Hgroup S.p.a.

The Company's income from interest, dividends, and foreign exchange amounted to HUF 2,187 million in 2022 (2021: HUF 1,346 million) and its financial expenses increased to HUF 498 million.

# 3.2 Assets

data in HUF thousands

	<u>31.12.2022</u>	<u>31.12.2021</u>
ASSETS		
Long-term assets		
Intangible assets	711	749
Right-of-use	244	1 220
Land and buildings	196	223
Machinery and equipment	134 234	2 578
Investments in subsidiaries	8 581 605	1 865 000
Deferred tax assets	0	144
Total long-term assets	8 716 990	1 869 914
Current assets		
Inventories	2 121	2 155
Trade receivables	285	285
Amounts owed by related undertakings	3 531 819	6 367 633
Other receivables	633 617	3 951
Actual income tax assets	1 233	0
Cash and cash equivalents	8 669 080	3 983 944
Assets classified as held for sale	142 446	
Total current assets	12 980 601	10 357 968
Total Assets	21 697 591	12 227 882

Source: Audited Standalone Annual Report of the Company in accordance with the IFRS

In 2022, the Company acquired the Italian credit intermediary group Hgroup S.p.a., which increased the value of investments by a total of HUF 6,820 million.

Related receivables decreased by HUF 2,836 million due to loans repaid by subsidiaries and dividends paid.

# 3.3 Liabilities

data	in	HUF	thousands
uutu		1101	thousands

LIABILITIES	<u>31.12.2022</u>	<u>31.12.2021</u>
Equity		
Registered capital	171 989	171 989
Capital reserve	1 564 066	1 544 146
Treasury shares repurchased	(370 862)	(243 406)
Profit reserve	2 950 878	2 739 436
Total equity:	4 316 071	4 212 165
Long-term liabilities		
Deferred tax liabilities	61	0
Other long-term liabilities	3 800 802	0
Bonds payable	13 059 828	6 909 514
Long-term liabilities from leases	62 042	1 224
Total long-term liabilities	16 922 733	6 910 738
Current liabilities		
Accounts payable	9 491	13 960
Liabilities to related undertakings	357 611	995 399
Other liabilities	84 687	95 620
Short-term liabilities from leases	6 998	0
Total current liabilities	458 787	1 104 979
Total liabilities and equity	21 697 591	12 227 882

Source: Audited Standalone Annual Report of the Company in accordance with the IFRS

The Company's share capital is HUF 171,989 thousand, which consists of 34,387,870 dematerialized ordinary shares of HUF 5 face value each and 1,000 preferential shares of HUF 50 face value each.

As of 5 August 2020, as value date, the 3,438,787 dematerialized ordinary shares of HUF 50 face value each were converted to 34,387,870 dematerialized ordinary shares of HUF 5 face value each As a result of this transformation, each dematerialized ordinary share with a face value of HUF 50 was replaced by 10 ordinary shares with a face value of HUF 5 each.

A right of preferential dividend is associated with the employee shares issued by the Company. If the general meeting orders dividend payment for a particular year, the employee shares with preferential dividend give a right to dividend prior to the ordinary shares in the amount of 6% of the profit after tax stated in the consolidated annual report prepared according to IFRS (adjusted with the impact of the valuation of investment properties and the revaluation of participations involved in the consolidation with the equity method).

The employee shares shall carry no rights to dividends other than as specified above. In particular, the employee shares do not entitle their holders to dividends in excess of the above amount, or entitle

their holders to dividends if, for the financial year concerned, the profit after tax according to the consolidated annual financial statement drawn up on the basis of IFRS is negative.

The preferential right attached to employee shares is not cumulative, and the date of dividend payments is set by the Board of Directors.

The Company raised a total of HUF 5,914 million by issuing the 10-year fixed rate Duna House NKP 2032/I. bond, bringing its total bond debt to HUF 13,060 million.

Expected earn-out liability amounts to HUF 3,800 million arising from the acquisition of Hgroup S.p.a.

#### DUNA HOUSE HOLDING NYRT. 31 December 2022 STANDALONE FINANCIAL STATEMENTS

#### 3.4 Cash flow report

	2022	2021
OPERATING CASH FLOW		
Profit/Loss before taxation	1 416 360	1 096 970
Adjustments to reconcile profit before tax to net cash flow:		
Depreciation and impairment of real estate property, machinery and equipment	6 067	12 600
and right-of-use assets		
Expenses of share-based payments	55 057	26 049
Net exchange rate difference	(32 523)	(32 409)
Financial revenues	(2 187 232)	(1 346 208)
Financial costs	497 636	289 383
Changes in working capital		
Decrease/(increase) in inventories, trade receivables, contractual assets,	(3 185)	(422)
advances, and restricted cash		
Increase in trade and other liabilities, contractual liabilities, and refund liabilities	94 178	109 580
—	(153 642)	155 543
Interest received	840 495	214 825
Interest paid	(211 376)	(202 524)
Income tax paid	(29 501)	(21 336)
Met operating cash flow	445 976	146 508
Investment cash flow		
Purchase of property, machinery and equipment	(136 713)	(5 662)
Decrease/(increase) in loans to a subsidiary	2 340 735	(1 117 568)
Increase/(decrease) in loans from a subsidiary	(641 796)	261 425
Dividends from subsidiaries and jointly controlled subsidiaries	1 608 081	1 086 000
Acquisition of a subsidiary	(3 506 647)	
Net investment cash flow	(336 340)	224 195
Financing cash flow		
Revenue from the exercise of share options	155 612	
Purchase of treasury shares	(388 941)	(65 613)
Purchase of non-controlling interests	(123 356)	
Revenue from borrowing	5 981 816	
Dividends paid to shareholders of the parent company	(1 171 987)	(1 388 462)
Met financing cash flow from investment activities	4 453 143	(1 454 075)
Net change in cash and cash equivalents	4 562 780	(1 083 372)
Balance of cash and cash equivalents at the start of the period	3 983 944	4 965 656
Exchange differences on cash and cash equivalents	122 356	101 660
Balance of cash and cash equivalents at the end of the period	8 669 080	3 983 944

Source: Audited Standalone Annual Report of the Company in accordance with the IFRS

Due to increased interest revenue, the Company closed 2022 with an operating cash-flow of HUF 446 million (2021: HUF 147 million). Its subsidiaries, mainly Pusztakúti Kft., the developer of the Forest Hill residential complex, repaid a total of HUF 2,341 million in loans and paid HUF 1,608 million in dividends to the Company, which enabled it to finance the HUF 3,507 million initial purchase price of Hgroup S.p.a.

The Company raised HUF 156 million in revenue from the exercise of MRP programmes and spent HUF 389 million on the purchase of treasury shares. The amount owed increased by a total of HUF 5,982 million due to bond issues and vehicle financing. As a result of the above, the balance of cash and cash equivalents increased to HUF 8,669 million as at the end of the year.

# 3.5 Statement of changes in equity

	Registered capital	Capital reserve	Treasury shares repurchased	Profit reserve	Total equity
Balance as at 31 December 2020	171 989	1 526 164	(193 614)	3 052 161	4 556 700
Dividends				(1 388 449)	(1 388 449)
Purchase of treasury shares			(49 792)		(49 792)
Employee share programs		17 982			17 982
Total comprehensive income				1 075 724	1 075 724
Balance as at 31 December 2021	171 989	1 544 146	(243 406)	2 739 436	4 212 165
Dividends				(1 175 700)	(1 175 700)
Purchase of treasury shares			(127 456)		(127 456)
Employee share programs		19 920			19 920
Total comprehensive income				1 387 142	1 387 142
Balance as at 31 December 2022	171 989	1 564 066	(370 862)	2 950 878	4 316 071

#### 4. Environmental protection, social responsibility, employment policy, diversity policy

The Company recycles some of the waste generated by it and collect packaging materials separately. Due to the nature of its business activity, the Company does not produce or store any hazardous material.

Our Company's employment policy and ensuring its consistency between the individual countries are currently under way. The average statistical headcount of the companies controlled by the Company increased from 141 to 217 in the comparative period. The expansion of the Group with Italian subsidiaries increased the average headcount by 62.2 persons. The statistical headcount in Poland increased by 4.1 persons. The number of Hungarian employees increased by an average of 9.6 persons thanks to the creation of a new sales channel. As regards the subsidiaries in the Czech Republic, there was 1 employee in 2022. The Company puts emphasis on the diversified filling of jobs based on the skills and qualifications of employees.

# 5. Information on equity and share capital

#### Increase of the Company's equity

At its meeting on 16 September 2016, the Company's AGM authorised an equity capital increase of HUF 1.5 billion at most in connection with the public offering of the Company's shares in October. After the public offering of the Company's shares, the Company Court quoting a procedural error refused to register the Company's equity capital increase in the total amount of HUF 18,939,350 in its ruling dated 10 December 2016.

At their extraordinary meeting on 5 January 2017, the Company's shareholders passed a repeat resolution on the equity capital increase that was substantially identical with the first one. The Companies Court registered the capital increase in the register through decision no. 01-10-048384/50 dated 1 February 2017.

The shares issued during the increase of the share capital were generated on 28 March 2017.

In 2020, Duna House Holding Nyrt. implemented a stock split. As of 5 August 2020, as value date, the 3,438,787 dematerialized ordinary shares of HUF 50 face value each were converted to 34,387,870 dematerialized ordinary shares of HUF 5 face value each As a result of this transformation, each dematerialized ordinary share with a face value of HUF 50 was replaced by 10 ordinary shares with a face value of

Type of shares	Share class	Share series	Number of shares issued	from this: treasury shares	Nominal value per share	Total nominal value
ordinary shares	-	"A"	34,387,870 pcs	744,287 pcs	HUF 5	HUF 171,939,350
employee share	preferential shares	"В"	1,000 pcs	0 pcs	HUF 50	HUF 50,000
	HUF 171,989,350					

The Company's equity as at 31 December 2022

Number of voting rights attached to shares:

Share series	Number of shares issued	Number of voting rights per share:	Total number of votes	From this: for treasury shares	Number of treasury shares
"A"	34,387,870 pcs	5	171,939,350 pcs	3,721,435 pcs	744,287 pcs
"B"	1,000 pcs	50	50,000 pcs	0 pcs	0 pcs
Total	34,388,870 pcs	-	171,989,350 pcs	3,721,435 pcs	744,287 pcs

# 6. Investors each with a significant direct or indirect ownership share in the Company's equity (including the shares based on a pyramid structure and the cross-shares as well).

The table below provides a summary of the shareholders each with a significant direct or indirect ownership share in the Company's equity<sup>4</sup>, including ownership based on a pyramid structure and the cross-ownership:

Shareholder Name	Number of shares held (number)	Share in equity (%)	
Gay Dymschiz	13 470 777	39,17%	
Doron Dymschiz	13 470 777	39,17%	
AEGON Magyarország Befektetési Alapkezelő Zrt.	2 613 865	7,60%	
Total of equity	34 388 870	100,00%	

<sup>&</sup>lt;sup>4</sup> As at 31 December 2022

## 7. Restrictions on the transfer of shares

Restrictions on alienation on ordinary shares

Share	eholder Name		Ferenc Máté	Total
Number of ordinary shares held		302 735	302 735	
(num	ber)		502 755	302 733
Is alie	enation restricted?		yes	
۲	Beginning of the	End of the		
s of	period	period		
ions	12.11.2022	11.11.2023	120 000	120 000
rict	12.11.2023	11.11.2024	90 000	90 000
Restrictions on alienation	12.11.2024	11.11.2025	60 000	60 000
E.	12.11.2025	11.11.2026	30 000	30 000

Restrictions on the alienation on preferred employee shares

Shareholder Name	Gay Dymschiz	Doron Dymschiz	Ferenc Máté	Dániel Schilling	Krisztián Fülöp	Anikó Varga	Dr András Szabadházy	Total
Number of preferred employee shares held (number)	219	219	225	77	115	92	53	1 000

There is an indefinite restriction on alienation for all employee shares that grant preferential shares \*

\* In accordance with Section 6:221 of Act V of 2013 on the Civil Code (Civil Code), the shareholder grants the right of first refusal, and in line with Section 6:224, the right to repurchase, to Guy Dymschiz or Doron Dymschiz for an indefinite period of time

#### 8. Other issues regarding controlling powers and executive officers

#### **Board of Directors**

The Board of Directors is responsible for all matters relating to the management and business of the Company which, by virtue of the Articles of Association or by law, do not fall within the exclusive competence of the General Meeting or other corporate bodies. The Board of Directors shall report to the General Meeting at the end of the financial year and to the Supervisory Board on a quarterly basis on the management of the Company, the Company's assets, the financial situation of the Company, and the Company's business policy.

Members of the Board of Directors of the Company as at 31 December 2022:

- Doron Dymschiz (President),
- Gay Dymschiz,
- Ferenc Máté,
- Dr. Jenő Nagy (non-operative),
- Dániel Schilling.

Doron Dymschiz and Gay Dymschiz rotate the presidency annually.

#### **Supervisory Board**

The Supervisory Board shall examine the proposals submitted to the General Meeting and present its position on them to the General Meeting. Regarding the financial statements prepared in accordance with the Act on Accounting and the allocation of the profits after tax, the Board of Directors shall make any decision only in possession of the written reports of the Supervisory Board. The Supervisory Board directly proposes to the General Assembly the election, remuneration, and recalling of the Statutory Auditor.

In accordance with the Company's Articles of Association, the Supervisory Board consists of three independent members. The members of the Supervisory Board are elected by the General Meeting for a term of one year, unless the General Meeting decides otherwise. Supervisory Board meetings shall have a quorum if two thirds of the members, but at least three members, are present.

Members of the Supervisory Board of the Company as at 31 December 2022:

- Károly Redling (President),
- György Martin-Hajdu,
- Kálmán Nagy.

# Audit Committee

The members of the Audit Committee are elected by the General Meeting from among the independent members of the Supervisory Board for the same term as the Supervisory Board.

Members of the Audit Committee of the Company as at 31 December 2022:

- Károly Redling (President),
- György Martin-Hajdu,
- Kálmán Nagy.

Indirect holdings of members of the Management Board and Supervisory Board in the company's securities:

Number	"A" Ordinary shares	"B" Employee shares
Members of the Board of Directors		
Gay Dymschiz	13 470 558	219
Doron Dymschiz	13 470 558	219
Ferenc Máté	380 047	225
Dániel Schilling	49 393	77
Dr. Jenő Nagy	-	-
Total of board members	27 370 556	740
Members of the Supervisory board		
Károly Redling	-	-
György Martin-Hajdu	-	-
Kálmán Nagy	-	-
Total of supervisory board members	-	-

#### **Other declarations**

We declare that in respect of the following issues, apart from what is otherwise included in the financial statements, our Company has nothing more to report:

- Holders of issued ownership shares embodying special controlling rights and the presentation of such rights
- Control mechanism under any employee shareholder scheme where controlling rights are not exercised directly by employees
- Any restriction on voting rights (in particular, restrictions on the voting rights attached to the identified ownership share or on the number of votes, deadlines for exercising voting rights and the systems that help separate, in cooperation with the Company, the financial benefits associated with the ownership shares from the possession of the issued ownership shares)
- Rules governing the appointment and dismissal of executive officers and the modification of the Statutes
- The powers of executive officers, in particular, their powers to issue and repurchase shares
- Any material agreement to which the Company is a party which enters into force, is modified or terminates after a public purchase offer as a result of a change in the entrepreneur's control and their impact unless the disclosure of this information would harm the entrepreneur's lawful interests seriously if such information is not required to be made public by any other legal regulations
- Any agreement between the Company and its executive officer or its employee which stipulates compensation if the executive officer resigns or the employee quits, if the employment contract of the executive officer or the employee is unlawfully terminated or if the legal relationship is terminated because of a public purchase offer.

#### 9. Risk management

Due to its activities, the Company's exposure to risk is equal to the sum of the risk exposure of its subsidiaries. The subsidiaries' assets contain liquid assets, securities, trade and other receivables and other assets, excluding taxes. The subsidiaries' resources include loans and borrowings, supplier and other payables, excluding the gains or losses arising from the revaluation at fair value of taxes and financial liabilities.

The subsidiaries are exposed to the following financial risks, which also affect the Company's operations:

- credit risk
- liquidity risk
- market risk

This Section describes the subsidiaries' risks specified above, the subsidiaries' objectives and policies, measurement of the processes and risk management, as well as the capital management of the subsidiaries. The Board of Directors has overall responsibility for the establishment, supervision and risk management of the Company and the subsidiaries. The controlling tasks over the operation of the Company are performed by the Supervisory Committee and the Audit Committee.

The objective of risk management is to filter out and examine the risks the subsidiaries face, to set the appropriate controls, and to monitor the risks in the interest of decreasing these risks to acceptable levels. The risk management policy and the system are reviewed so that it does reflect the changed market conditions and the subsidiaries' activities.

# **Capital management**

The Company's policy is to preserve its equity in an amount that is sufficient for investor and creditor confidence in the future to sustain the future development of the Company. The Board of Directors seeks to maintain a policy whereby the Company undertakes a higher exposure arising from lending only against a higher rate of return, based on the advantages provided by a strong capital position and security.

The Group's and the subsidiaries' capital comprises net external funds and the subsidiaries' equity ( the latter comprises registered capital, reserves and the ownership share of non-controlling shareholders). Sections 0–14 of the notes to the financial statement provide detailed information regarding these capital elements. The Company's payment obligations in connection with acquisitions are set out in sections 2.4.2.1 and 14.

31.12.2022 31.12.2021

Equity capital/registered capital	2510%	2449%
Total equity	4 316 071	4 212 165
Registered capital	171 989	171 989

The Company issued bonds under the names Duna House NKP bond 2030/I. and Duna House NKP bond 2032/I. (Section 14). The Company is obliged to redeem the bonds before maturity within 15 business days of the date of the occurrence, if the credit rating of the bonds:

- drops below B+ but not below B-, and the Bond is not given a credit rating of B+ or higher within two years (2\*365 days) of the publication of the downgrade, or
- drops to or below CCC at any time during the Maturity Period.

The Company's capital management strives to ensure that the individual members of the Company are able to engage in their respective operations and maximise profit for the shareholders by striking a balance between loan capital and equity. Furthermore, it also strives to maintain an optimal capital structure in order to reduce capital costs. The Company also carries out monitoring which aims to ensure that its member companies' capital structure complies with the local legal requirements.

The equity risk run by the Company was not significant in 2022 either.

#### Lending risk

The risk arising from the lending activity constitutes the risk which arises from the failure of the borrower or partner to fulfil its contractual obligations, which in turn results in a financial loss for the Company.

Financial instruments that are exposed to credit risks may be long or short-term placements, cash and cash equivalents, trade and other receivables.

The book value of financial instruments shows the maximum risk exposure. The table below shows the Company's maximum credit risk exposure:

	2022	2021
Lending risk	Dec 31.	Dec 31.
Trade receivables	285	285
Other receivables	633 617	3 951
Cash and cash equivalents	8 669 080	3 983 944
Total	9 302 982	3 988 180

The Company's cash and cash equivalents are held by Raiffeisen Bank Zrt.

#### Breakdown of cash and cash equivalents

	2022 Dec 31.	2021 Dec 31.
Raiffeisen Bank Zrt. Cash	8 668 896 184	3 983 496 448
Total	8 669 080	3 983 944

The Company is rated BB-/Stable and its bonds are rated BB-. The Company's credit rating agency is Scope Ratings GmbH. The ratings are available at <u>https://www.scoperatings.com/ratings-and-research/issuer/567473</u>.

#### Foreign currency risk

An exchange rate risk is incurred when the Company performs transactions denominated in a currency other than the functional currency. The Company is exposed to foreign currency risk when financing foreign subsidiaries and making foreign acquisitions. In the preceding months, the Group built up the necessary foreign currency amounts for the first purchase price instalment of the HGroup acquisition in January 2022 and generally seeks to build up a foreign exchange balance for any major foreign exchange expenses incurred in the preceding 3-6 months.

The following table presents the Company's liquid assets by currency:

	2022 Dec 31.	2021 Dec 31.
HUF EUR	7 124 515 1 544 565	525 457 3 458 487
Total	8 669 080	3 983 944

#### Liquidity risk

Liquidity risk is the risk that the Company is unable to fulfil its financial obligations by the due date. Under the Company's liquidity management approach, there should always be sufficient liquidity available to cover the Group's obligations when they fall due under both standard and stressed circumstances without the Company's incurring unacceptable losses or risking its reputation. To further minimize liquidity risk, reduce transaction costs and increase efficiency, the Company has been managing its bank accounts linked to its Hungarian operations under a cash pooling regime since 7 December 2017, which makes automatic group financing possible.

# Repayment schedule summary 31 December 2022

yearand 5 years5 yearsInterest-bearing loans and borrowings from affiliated enterprises338 158338 158Interest-bearing bonds468 0004 472 40011 403 60016 344 000Deferred purchase price and option liability2 104 0197 701 93909 805 957Lease obligations11462 042062 156Accounts payable9 4919 4919 491Total2 919 78212 236 38011 403 60026 559 76331 December 2021less than 1between 1more than yearTotalInterest-bearing loans and borrowings from affiliated enterprises979 954979 954979 954Interest-bearing bonds198 0002 112 0005 874 0008 184 000Lease obligations291 22401 253Accounts payable13 96013 96013 96013 960		less than 1	between 1	more than	Total
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	affiliated enterprises Interest-bearing bonds Lease obligations	year 979 954 198 000 29	and 5 years	<b>5</b> years	979 954 8 184 000 1 253

#### Market risk

Market risk is the risk that a change in the market prices, such as exchange rates, interest rates and prices of investments in mutual funds will affect the Company's profit or the value of its investments made in financial instruments. Market risk management is aimed at managing market risk exposure and keeping it at an acceptable level while optimising profitability. As the Company is a holding company, its exposure to market risk is equal to the sum of the exposure to market risk of its subsidiaries.

#### **Property development risks**

Of the risks typical of property development, the management focuses mainly on risks posed by increasing construction costs. The increase in the number of parallel projects implemented by the project companies poses a consistently rising liquidity risk to MyCity Group until bank financing is secured.

#### 10. Events after the balance sheet date

The following events took place after the balance sheet date and until the approval of the financial statements for publication, which did not affect the results.

#### Hgroup minority purchases

On 26 January 2023, the Company acquired a 5.99% stake in Hgroup Spa. from a minority shareholder who is not active in the management of the company. The combined consideration for the share and the purchase price liabilities to the seller was EUR 2.35 million.

Subsequently, on 31 January 2023, the Company increased its shareholding in Hgroup Spa by a further 16.85% to 93.98%, through the acquisition of the share package of company founder Diego Locatelli. Under the sale and purchase agreement, the parties will settle the consideration for the share in the same amount and at the same time as the option obligation set out in the sale and purchase agreement dated 10 December 2021. The consideration will be increased by the dividend paid by Hgroup Spa on the 16.85% stake until the purchase price is paid.

#### Purchase of Fimaa

During March 2023, Hgroup Spa. increased its stake in Credipass S.r.l. to 99.87% by acquiring a 5.0% stake, bringing the Company's indirect ownership to 71.0%.

#### **Recommended dividend**

The Company's Board of Directors expects to propose a total dividend payment of HUF 3,690.0 million (HUF 107.3 per share) on the ordinary shares to the Company's Annual General Meeting scheduled for 27 April 2023.

#### Purchase of treasury shares

Based on the decision of the General Meeting passed on 27 April 2022, the Company's Board of Directors purchased a total of 71,812 treasury shares between 31 December 2022 and 20 March 2023 at stock market rates. The amount of Company treasury shares on 20 March 2023 was 816,099.

#### **11.** Declaration on corporate governance

In light of its length and structural layout, our declaration on corporate governance ("Responsible Corporate Governance Report") will be published on <u>the website of the Budapest Stock Exchange</u><sup>5</sup>.

<sup>&</sup>lt;sup>5</sup> <u>https://bet.hu/oldalak/ceg\_adatlap/\$issuer/3433</u>

#### **12.** The Auditor of the Company

The Company is obligated to have its standalone report audited in line with the IFRS. The auditor is Ernst & Young Könyvvizsgáló Kft (1132 Budapest, Váci út 20., registration number: 001165). The chamber member auditor personally responsible for the audit: Rita Domoszlai (chamber registration number: 007371).

The value of the audit services provided by Ernst & Young Könyvvizsgáló Kft. to the Company was EUR 43,000 in 2022, which includes the audit fees for the standalone and consolidated accounts of Duna House Holding Nyrt. but does not include the audit fees for the component reports. The auditor does not provide any other services to the Company.

# 13. Declaration on responsibility

The Board of Directors of the Company prepared this business report on the basis of the data included in the standalone financial statements for 2022 compiled in accordance with the International Financial Reporting Standards (IFRS) and to the best of their knowledge.

The accounts are audited; therefore an independent auditor's report has been attached. This business report gives a fair picture of the situation, development and performance of the Company.

Budapest, 6 April 2023

## Persons authorised to sign the business report:

**Doron Dymschiz** Member of the Board of Directors

**Gay Dymschiz** Member of the Board of Directors

**Ferenc Máté** Member of the Board of Directors

**Dr. Jenő Nagy** Member of the Board of Directors

**Dániel Schilling** Member of the Board of Directors